



Early Learning Coalition of Broward County, Inc.

FINANCE Committee Meeting Agenda – February 1, 2021 –1:30 pm

Virtual Meeting

Meeting Call-In Number: 1 (872)240-3412 Access Code: 534-097-765

Go To Meeting Access: <https://global.gotomeeting.com/join/534097765>

Members are reminded of conflict of interest provisions. In declaring a conflict, please refrain from voting or discussion and declare the following information: 1) Your name and position on the Board, 2) The nature of the conflict and 3) Who will gain or lose as a result of the conflict. Please also fill out form 8B prior to the meeting.

		PAGE	
I.	Call to Order		Khalil Zeinieh, Acting Finance Chair
II.	Roll Call		Melody Martinez, Executive Assistant
III.	Finance Committee Consent Agenda a. Approve December 7, 2021 Finance Committee meeting minutes	2	Khalil Zeinieh, Acting Finance Chair
IV.	Finance Committee Regular Business a. FIN224RB1 – Approve Interim Financials b. FIN224RB2 – Approve Budget Amendment #4 c. FIN224RB3 – Approve Proposed Provider Reimbursement Rate Increase	4 15 19	Khalil Zeinieh, Acting Finance Chair Christine Klima, CAO
VII.	FYI • FYI-1 Cash Disbursements November 2021 • FYI-2 Match Funding Raising Chart • FYI-3 Exec/Finance Attendance Chart	24 25 26	
VIII.	Unfinished Business New Business Matters from the Board Matters from the CEO Matters from our Partners Public Comment Next Finance Committee: March 29, 2022 @ 1:30 PM Adjourn		
<p>Please Note: Agenda subject to revisions and additions per the discretion of the Chair of the Coalition. Notification will be sent of any such revisions or additions. Members of the Public: Please sign up at the entry desk for public comments to be made on particular agenda items no later than five minutes after the Coalition meeting has been called to order.</p>			



Early Learning Coalition of Broward County, Inc.
Finance Committee Meeting Minutes
December 7, 2021, at 1:30PM
 Virtual Meeting

Members in Attendance	Finance Chair, Cindy Arenberg-Seltzer, Laurie Sallarulo, Zachary Talbot, Khalil Zeinieh, Dawn Liberta, Cara Cerchione, Monica King, Reinier Potts, Richard Campillo, Michael Asseff
Members Absent	Twan Russell, Renee Podolsky
Staff in Attendance	Renee Jaffe, CEO; Christine Klima, CAO; Hubert Cesar, CIO; Howard Bakalar, CPO; Judith Merritt, COO, Reiner Potts, Financial Analyst; Allison Metsch, Director of Education & Quality Initiatives; Director of Community Engagement; Elsy Silvestre, Contract Administrator; Melody Martinez, Board Liaison; Lizbeth Juan, Executive Assistant; Stephanie Landreville, Controller; Keisha Dunn-Pettis,
Others in Attendance	Sandra Paul

Item	Action/Discussion
Welcome & Call to Order	Committee Chair Cindy Arenberg Seltzer called the Finance Committee Meeting to order at 1:34 PM. Roll was called, and a quorum was established.
CONSENT AGENDA a. Approve November 9, 2021, Finance Committee meeting minutes	There was a Motion to move the minutes by Dawn Liberta. and seconded by Laurie Sallarulo. Unanimously approved. Motion Passes. There was a Motion by Committee Chair Cindy Arenberg Seltzer to have the word ‘VPK’ added prior to the word certificates at the bottom of page 2. The mover and the seconder approve of that change and it went to a vote. Unanimously approved. Motion Passes.
REGULAR BUSINESS: a. FIN223RB1 – Approve October Interim Financials	<u>Approve October 2021 Interim Financials</u> FY22 expenditures continue to reflect vigorous waitlist enrollment for School Readiness and lower than normal VPK expenditures due to the pandemic. Committee Chair Cindy Arenberg Seltzer requested more information about why families are not using VPK as much this year. CPO and CIO surveyed families that have received certificates but have not redeemed them with the goal of finding out why they haven’t used their certificates. Out of the 2,000 families surveyed, only 39 parents responded. The responses varied and parents cited the Covid-19 and enrollment delayed to January as reasons. There was a Motion to Accept the October 2021 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a Qualified Independent Certified Public Accountant by Khalil Zeinieh and Seconded by Zachary Talbot. Unanimously approved. Motion Passes.

<p>b. FIN223RB2 – Approve Budget Amendment #3</p>	<p>Approve FY21 Budget Amendment #3</p> <p>Christine Klima, CAO presented the following highlights for the Third Budget Amendment with particular emphasis on a new \$28 million CRRSA Federal Stimulus allocation for grants to providers and workforce support.</p> <p>The amendment included funding to staff the rollout of the Broward Above and Beyond program to provide support to the Broward Early Care Educator Workforce.</p> <p>Laurie Sallarulo, asked if we were required to use the salary money in any specific way? She asked about inclusion specialists and staffing support for providers to target children with special needs.</p> <p>Christine Klima, CAO shared that from a compliance perspective, this funding is not prescriptive.</p> <p>Howard Bakalar, CPO said that our focus has been on working with the school system to establish a mobile evaluation team within childcare centers, because that’s what providers have shared with us that their needs are for the special need's population.</p> <p>Cara asked how we are monitoring the outputs of our current inclusion team, before we start growing the team? Howard Bakalar, CPO replied that we look very closely at all of it and we are not requesting an expansion of Inclusion in this proposal.</p> <p>There was a Motion to Approve Budget Amendment #3 by Dawn Liberta and Seconded by Zachary Talbot. Unanimously approved. Motion Passes.</p> <p>Howard announced Keisha Dunn-Pettis will be leaving the ELC and we want to wish her the best.</p>
<p>NEW BUSINESS</p>	<p>There was no discussion.</p>
<p>MATTERS FROM BOARD</p>	<p>There was no discussion.</p>
<p>MATTERS FROM CEO</p>	<p>There was no discussion.</p>
<p>PUBLIC COMMENT</p>	<p>There was no comment.</p>
<p>NEXT MEETING DATE</p>	<p>February 1, 2021 @ 1:30 PM</p>
<p>ADJOURN</p>	<p>Meeting adjourned at 2:23 PM</p>

These minutes contain the action items of the Board meeting of the Early Learning Coalition of Broward. They do not include all the Committee’s discussions or comments on each matter or issue raised during the meeting. A tape recording of the meeting is held in the Coalition office. Corrections from the Committee will be taken prior to approval at the next meeting.

ITEM#/MEETING	FIN224RB1 / Finance Committee
MEETING DATE:	February 1, 2022
SUBJECT:	December 2021 Interim Financial Statements
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve December 2021 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a Qualified Independent Certified Public Accountant
FINANCIAL IMPACT:	None
AS RECOMMENDED	N/A

The Interim Financial Statements for the six-month period ending December 31, 2021 are attached for review. Financial Highlights are as follows:

Overall

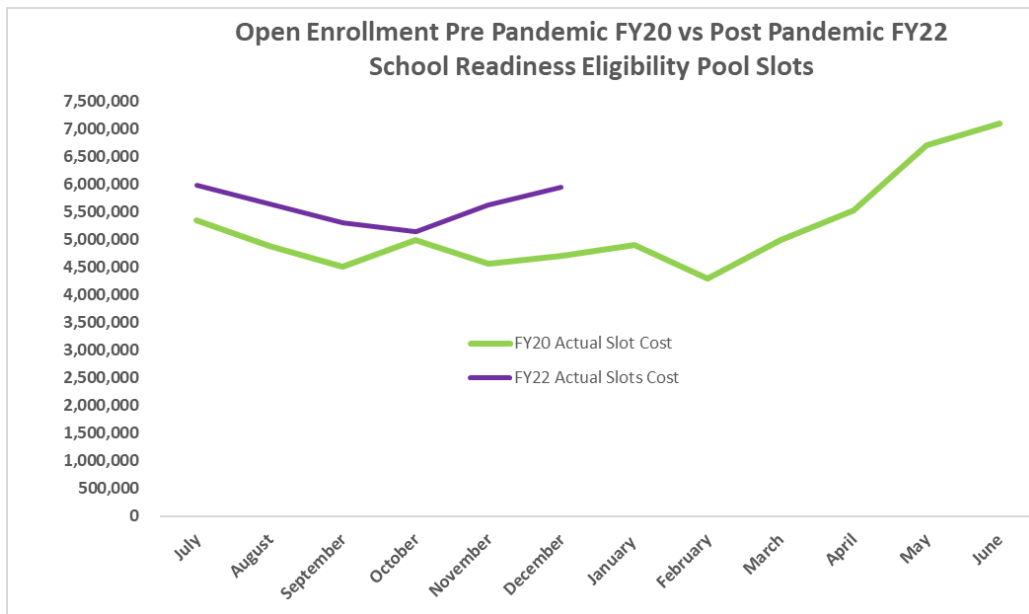
Total expenditures were 2% below the 50% target during December due to the combined impact of the expenditure rates in the following key categories:

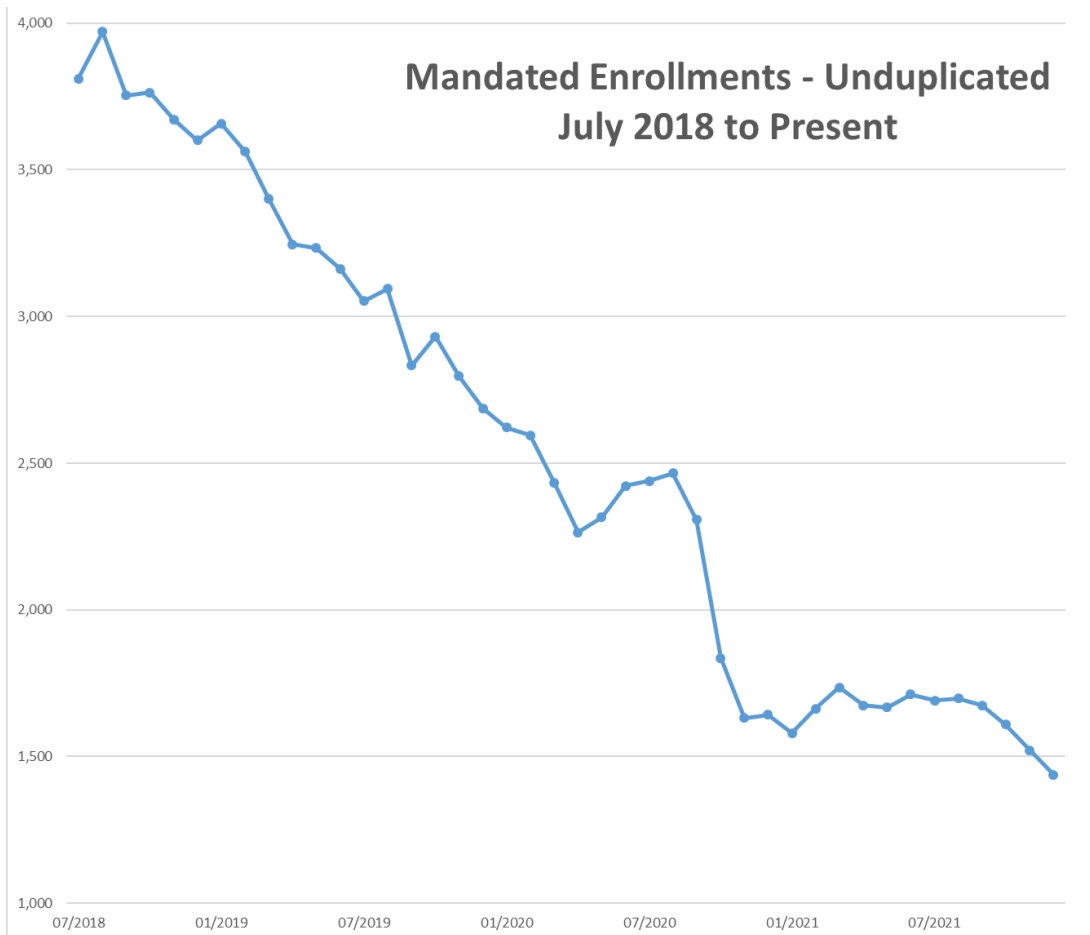
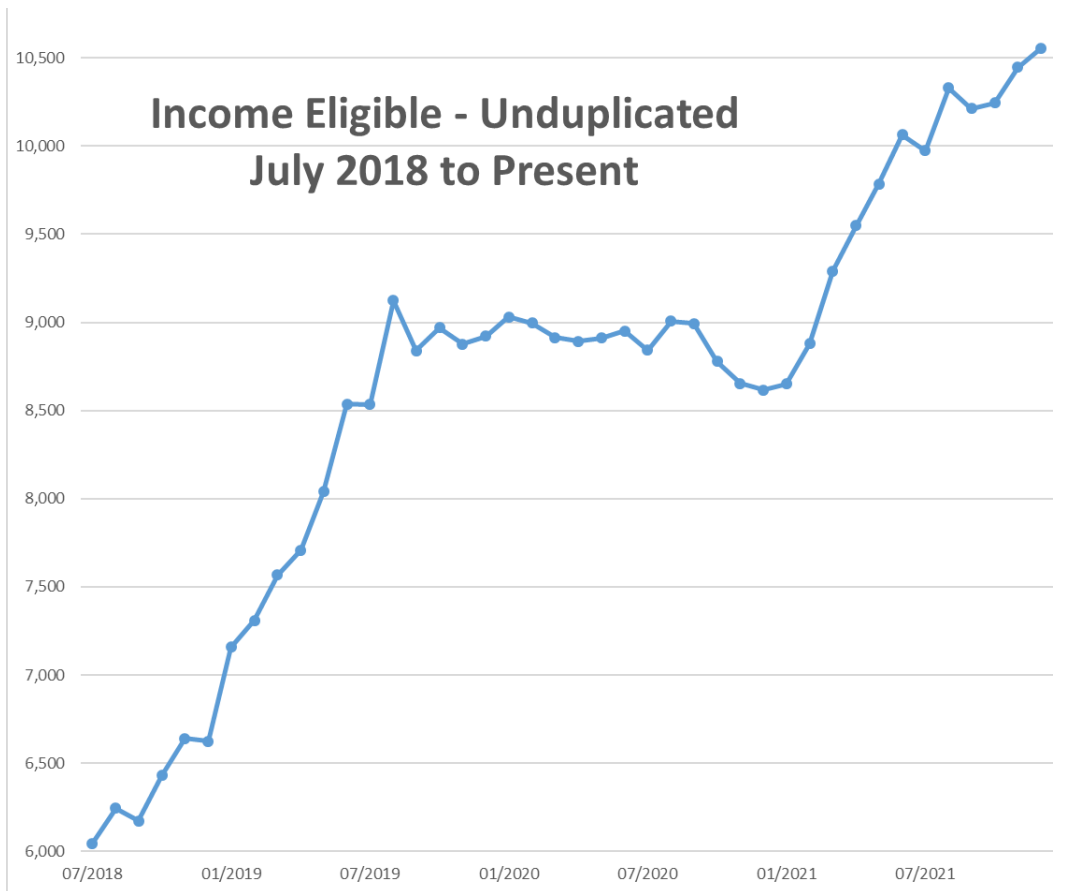
- 48% School Readiness Funding Pool
- 37% VPK Expenditures
- 75% CRRSA Federal Stimulus
- 37% Other Funds

School Readiness

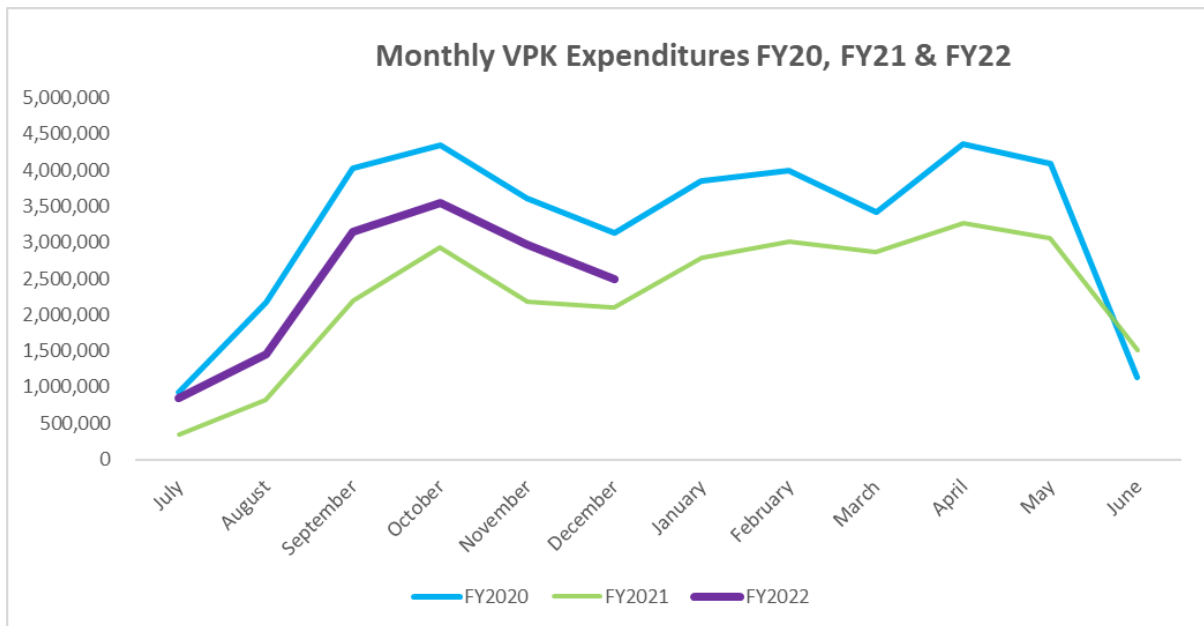
School Readiness slot expenditures continued to reflect high enrollment as a vigorous effort to call families from the waitlist shifted into higher gear after DEL issued a larger-than-expected allocation for waitlist enrollment in late October. Child Care slots accounted for 84% of all School Readiness year-to-date costs, which was 2% higher than the 82% budget target.

While enrollments and expenditures have continued to grow throughout the year compared to prior years, the pace has been dampened by a 25% average redetermination rate and a steady decline in referrals for mandated care from ChildNet and Careersource throughout the year. Staff nevertheless anticipate that new enrollments will overcome most of this as high numbers of newly enrolled children continue to come on line as the waitlist clears. Staff currently project a year end surplus of approximately \$2 million, or 2.5% of the total School Readiness eligibility pool. See attached utilization projection for more information. Staff will submit a proposal for the highest sustainable rate increase to DEL effective March 1, 2022 to take up the remaining allocation for the year.





VPK Program expenditures continue to ramp up for the year but remain approximately 10% below the 47% target that would be expected at this stage during a normal year due to the lingering parental health concerns from the pandemic and potential labor shortages at some centers. VPK programs begin in August and expenditures typically increase during the school year. VPK is funded by DEL to match actual usage each year and allocations are determined for each county by the State based on demographic analysis at an annual Statewide estimating conference.



CRRSA Federal Stimulus Expenditures

In November and December 2021 ELC issued more than \$21 million in CRRSA Federal Stimulus Grants to 584 Providers from a \$25 million allocation received at the end of October (84% of the funds, 80% of active providers). Staff will continue to process applications for this allocation until June 30, 2022. On February 9, 2022, DEL will issue the first of several allocations expected for Provider stabilization grants from the ARP Federal Stimulus program. See Budget Amendment #4 Action Statement for more information.

Summary:

Staff recommend that the Finance Committee approve the December 2021 interim financial statements.

Supporting Documents:

- December 2021 Interim Financial Statements
- December 2021 Utilization Projection



Early Learning Coalition of Broward County, Inc.

INTERIM FINANCIAL STATEMENTS

FISCAL YEAR 2021-2022

For The Six Months Ended December 31, 2021

Submitted to the Finance Committee

February 1, 2022

Early Learning Coalition of Broward County, Inc.
FY 2021-2022 Statement of Financial Position
As of December 31, 2021

	December 31, 2021	December 31, 2020
Assets:		
Cash	\$ 989,300	\$ 13,539,102
Grants Receivable	20,757,491	9,029,033
Accounts Receivable	1,073,310	978,083
Due From Providers	748,524	2,573,944
Prepaid Expense	291,589	220,209
Fixed Assets	13,262	17,178
Total Assets	\$ 23,873,477	\$ 26,357,548
 Liabilities:		
Accounts Payable	\$ 343,200	\$ 354,441
Salary & Benefits Payable	29,959	30,554
Compensated Absences	394,749	303,467
Rent Abatement	196,061	154,864
Due to Providers	8,444,299	9,297,116
Due to Other Agencies	1,328,246	2,542,687
Deferred Revenue	12,827,641	13,276,386
Total Liabilities	\$ 23,564,155	\$ 25,959,514
 Net Assets		
Unrestricted	309,322	398,034
Total Net Assets	309,322	398,034
 Total Liabilities and Net Assets	 \$ 23,873,477	 \$ 26,357,548

Early Learning Coalition of Broward County, Inc.
FY 2021-2022 Statement of Activities
For The Month Ending December 31, 2021

	Dec 2021 Actual	FY 2022 YTD Actual	FY 2021 YTD Actual
Revenue			
DEL School Readiness	\$ 17,357,729	\$ 34,080,244	\$ 31,971,136
DEL School Readiness Match Pool	1,333,181	2,694,794	1,367,914
DEL Preschool Development Grant	104,197	122,547	552,690
DEL-CARES/CRRSA Pandemic Relief	21,071,588	21,071,588	16,092,403
DEL - Voluntary Pre-K	9,371,120	14,816,859	10,571,010
DEL - VPK Monitoring & Outreach	-	-	3,886
CSC - Income Eligible	690,654	1,841,012	1,978,957
CSC - Vulnerable Populations	535,823	1,075,287	1,101,990
Broward County- Match	419,044	1,057,121	918,742
Broward County - Special Needs	44,204	104,364	181,756
Univ of Florida Lastinger Ctr	31,565	31,565	23,740
Local Match: United Way & Cities	178,959	238,309	268,339
BECE & Misc	661	1,470	286,522
Total Revenue	\$ 51,138,725	\$ 77,135,160	\$ 65,319,085
Expenses			
Child Care Slots and Incentives:			
DEL School Readiness	\$ 14,290,498	\$ 28,141,108	\$ 27,635,938
DEL School Readiness Match Pool	1,333,181	2,694,794	1,367,799
DEL-CARES/CRRSA Pandemic Relief	-	-	9,473,012
DEL - Voluntary Pre-K	8,874,377	14,186,731	10,040,200
CSC - Income Eligible	568,659	1,678,854	1,792,417
CSC - Vulnerable Populations	492,773	987,610	919,963
Broward County- Income Eligible	372,099	939,278	816,660
Broward County - Special Needs	39,292	92,768	161,561
Local Match: United Way & Cities	181,959	241,309	224,273
Learning Pods Collaborative	-	-	206,000
Stipends and Grants to Providers	21,059,089	21,151,154	5,647,960
Total Child Care Slots and Incentives	\$ 47,211,928	\$ 70,113,607	\$ 58,285,782
Sub Recipient Expense			
School Board of Broward County	\$ -	\$ -	\$ 1,192,800
Nova Southeastern University	28,855	49,462	13,061
Children's Forum	-	-	22,313
211 Broward	123,561	227,693	228,701
Total Sub Recipient Expense	\$ 152,416	\$ 277,155	\$ 1,456,874
ELC Expense			
Salaries & Benefits	\$ 3,175,240	\$ 5,699,214	\$ 4,848,808
Attorneys	11,670	28,922	28,861
Auditors	22,000	22,000	17,000
Temporary Staff	-	17,560	-
Consultants	215,325	263,090	48,506
Staff & Board Travel	11,135	20,924	1,835
Insurance	11,310	22,531	16,858
Office Rent & Maintenance	128,384	251,743	215,927
Office Machines & Storage	1,625	3,282	4,406
Software Licenses	53,411	113,225	100,044
Internet, Email, Website, Phones	47,897	87,778	56,022
Cell Phones	13,137	26,284	28,927
Sponsorships & Memberships	5,538	13,166	6,740
Books for Kids	14,020	14,760	3,045
Other Operating Costs	66,681	137,805	103,159
Computer Equipment & Software	6,308	29,880	24,162
Furniture & Fixtures	-	675	1,626
Depreciation	-	-	-
Total ELC Expense	\$ 3,783,681	\$ 6,752,840	\$ 5,505,927
Total Expenses	\$ 51,148,025	\$ 77,143,602	\$ 65,248,583
Change in net assets	\$ (9,300)	\$ (8,442)	\$ 70,502
Net assets, beginning of year		322,649	321,556
Net assets, end of the period		\$ 314,206	\$ 392,058

Early Learning Coalition of Broward County, Inc.
FY 2021-2022 Annual Budget to Actual by Month
For The Period Ending December 31, 2021
Detail

	FY 2022 Budget	YTD Actual	Balance	% of Budget	Notes
Revenue:					
DEL School Readiness	\$ 74,791,942	\$ 34,080,244	\$ 40,711,698	46%	Enrolling from the Waitlist
DEL School Readiness Match Pool	5,380,330	2,694,794	2,685,536	50%	
DEL Preschool Development Grant	583,513	122,547	460,966	21%	Grant Extended through December 2022
DEL-CARES/CRRSA Pandemic Relief	28,032,779	21,071,588	6,961,191	75%	Large Grant Outlay November 2021
DEL - Voluntary Pre-K	40,113,923	14,816,859	25,297,064	37%	Lower than Normal due to Pandemic
CSC - Income Eligible	4,594,530	1,841,012	2,753,518	40%	Flexible Funding w/b shifted to FY23
CSC - Vulnerable Populations	2,968,621	1,075,287	1,893,334	36%	Funder of Last Resort
Broward County- SR Match	1,896,249	1,057,121	839,129	56%	
Broward County - Special Needs	559,084	104,364	454,719	19%	Funder of Last Resort/Shift to SR Match
Univ of Florida Lastinger Ctr	35,000	31,565	3,435	90%	Intermittent Expenditures
SR Local Match: United Way & Cities	500,000	238,309	261,691	48%	
BECE & Miscellaneous	50,000	1,470	48,530	3%	BECE Conference in April 2022
Total Revenue	\$ 159,505,971	\$ 77,135,160	\$ 82,370,812	48%	
Expense					
Child Care Slots and Incentives					
DEL School Readiness	\$ 60,770,917	\$ 28,141,108	\$ 32,629,809	46%	SR + Match 84% of Total Expenditures (78% Required)
DEL School Readiness Match	5,380,330	2,694,794	2,685,536	50%	
DEL-CARES/CRRSA Pandemic Relief	128,086	-	128,086	0%	Reserved for VPK COVID closures
DEL - Voluntary Pre-K	38,571,079	14,186,731	24,384,349	37%	Lower than Normal due to Pandemic
CSC - Income Eligible	4,135,077	1,678,854	2,456,223	41%	Flexible Funding w/b shifted to FY23
CSC - Vulnerable Populations	2,671,759	987,610	1,684,149	37%	Funder of Last Resort
Broward County- SR Match	1,685,555	939,278	746,277	56%	
Broward County - Special Needs	496,963	92,768	404,195	19%	Funder of Last Resort/Shift to SR Match
Municipalities-SR Local Match	500,000	241,309	258,691	48%	
Grants & Stipends to Providers	27,730,609	21,151,154	6,579,455	76%	Large Grant Outlay November 2021
Total Child Care Slots and Incentives	\$ 142,070,376	\$ 70,113,607	\$ 71,956,769	49%	
Sub Recipient Expense					
Children's Forum	139,212	49,462	89,750	36%	Invoices Lag 1-2 months behind
Nova Southeastern University	175,000	-	175,000	0%	Program Launched December 2021
211 Broward	462,000	227,693	234,307	49%	
Total Sub Recipient Expense	\$ 776,212	\$ 277,155	\$ 499,057	36%	
ELC Expense					
Salaries & Benefits	\$ 13,002,564	\$ 5,699,214	\$ 7,303,350	44%	
Attorneys	99,000	28,922	70,078	29%	Intermittent Expenditures
Auditors	42,500	22,000	20,500	52%	
Temporary Staff	50,000	17,560	32,440	35%	Intermittent Expenditures
Consultants	971,479	263,090	708,389	27%	CLASS & Outreach Ramping up
Staff & Board Travel & Training	75,000	20,924	54,076	28%	Intermittent Expenditures
Insurance	42,418	22,531	19,887	53%	
Office Rent & Maintenance	468,769	251,743	217,026	54%	
Office Machines & Storage	10,085	3,282	6,803	33%	Storage cost declining
Software Licenses	230,154	113,225	116,929	49%	
Internet, Email, Website, Phones	119,954	87,778	32,176	73%	Phone, Email Server Vendor Transitions
Cell Phones	50,000	26,284	23,716	53%	
Sponsorships & Memberships	59,115	13,166	45,949	22%	Intermittent Expenditures
Books for Kids	250,000	14,760	235,240	6%	Intermittent Expenditures
Other Operating Costs	281,308	137,805	143,503	49%	
Computer Equipment & Software	58,916	29,880	29,036	51%	
Furniture & Fixtures	11,542	675	10,867	6%	Intermittent Expenditures
Unallocated (Budget Only)	836,580	-	836,580	0%	
Total ELC Expense	\$ 16,659,383	\$ 6,752,840	\$ 9,906,544	41%	
Total Non-Slot Expense	\$ 17,435,595	\$ 7,029,995	\$ 10,405,600	40%	
Total Expense	\$ 159,505,971	\$ 77,143,602	\$ 82,362,369	48%	

Early Learning Coalition of Broward County, Inc.
FY 2021-2022 Annual Budget to Actual YTD
For The Period Ending December 31, 2021
Summary

	FY 2022 Budget	YTD Actual	Balance	% of Budget	Notes
Revenue:					
DEL School Readiness	\$ 74,791,942	\$ 34,080,244	\$ 40,711,698	46%	Enrolling from the Waitlist
DEL School Readiness Match Pool	5,380,330	2,694,794	2,685,536	50%	
DEL Preschool Development Grant	583,513	122,547	460,966	21%	Grant Extended through December 2022
DEL-CARES/CRRSA Pandemic Relief	28,032,779	21,071,588	6,961,191	75%	Large Grant Outlay November 2021
DEL - Voluntary Pre-K	40,113,923	14,816,859	25,297,064	37%	Lower than Normal due to Pandemic
CSC - Income Eligible	4,594,530	1,841,012	2,753,518	40%	Flexible Funding w/b shifted to FY23
CSC - Vulnerable Populations	2,968,621	1,075,287	1,893,334	36%	Funder of Last Resort
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Univ of Florida Lastinger Ctr	35,000	31,565	3,435	90%	Intermittent Expenditures
SR Local Match: United Way & Cities	500,000	238,309	261,691	48%	
BECE & Miscellaneous	50,000	1,470	48,530	3%	BECE Conference in April 2022
Total Revenue	\$ 159,505,971	\$ 77,135,160	\$ 82,370,812	48%	
Expense					
Child Care Slots and Incentives					
OEL School Readiness	\$ 60,770,917	\$ 28,141,108	\$ 32,629,809	46%	SR + Match 84% of Total Expenditures
OEL School Readiness Match	5,380,330	2,694,794	2,685,536	50%	(78% Required)
DEL-CARES/CRRSA Pandemic Relief	128,086	-	128,086	0%	Reserved for VPK COVID closures
OEL - Voluntary Pre-K	38,571,079	14,186,731	24,384,349	37%	Lower than Normal due to Pandemic
CSC - Income Eligible	4,135,077	1,678,854	2,456,223	41%	Flexible Funding w/b shifted to FY23
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Grants & Stipends to Providers	27,730,609	21,151,154	6,579,455	76%	Large Grant Outlay November 2021
Total Child Care Slots and Incentives	\$ 142,070,376	\$ 70,113,607	\$ 71,956,769	49%	
Program Expense					
Children's Forum	107,712	40,662	67,050	38%	Invoices Lag 1-2 months behind
Nova Southeastern University	175,000		175,000	0%	Program Launched December 2021
211 Broward	337,000	160,609	176,391	48%	
Eligibility, Payments & CCR&R	7,416,980	3,268,733	4,148,247	44%	
Quality & Education	4,693,120	1,779,319	2,913,801	38%	CLASS Consultants and BLI Ramping Up
Total Program Expense	\$ 12,729,812	\$ 5,249,322	\$ 7,480,490	41%	
Administrative Expense					
Children's Forum	31,500	8,800	22,700	28%	Invoices Lag 1-2 months behind
211 Broward	125,000	67,085	57,915	54%	
ELC Administration	4,549,283	1,704,788	2,844,495	37%	2.2% of Revenues (ELC Only)
Total Administrative Expense	\$ 4,705,783	\$ 1,780,673	\$ 2,925,110	38%	2.3% of Revenues (All Admin)
Total Expenses	\$ 159,505,971	\$ 77,143,602	\$ 82,362,369	48%	

SCHOOL READINESS 2 YEAR UTILIZATION FY 2021 -2022

New Enrollments from Waitlist:
Enrollment based on 1,000 invitations per month

Funding Changes:

Assumptions:
Daily Average Cost forecast reflects current actual trends.
All currently requested rate increases approved



Fiscal Year 2020-21

Act or Proj	Month	Days of Care	Percent Days Used	Children Served	Children Served +/-	Ave Cost Per Day	School Readiness	Children's Services Council	Total Slots	Match	Net Billable
A	Jul-20	23	101%	11,173	-145	\$25.29	6,347,721	152,458	6,500,180	(43,871)	6,456,309
A	Aug-20	21	93%	11,345	+172	\$23.37	5,567,577	-	5,567,577	(48,565)	5,519,012
A	Sep-20	22	98%	10,923	-422	\$20.08	4,022,405	803,539	4,825,944	(50,627)	4,775,317
A	Oct-20	22	95%	10,557	-366	18.68	4,200,907	138,151	4,339,059	(40,649)	4,298,409
A	Nov-20	21	87%	10,070	-487	19.85	3,818,306	379,151	4,197,458	(47,479)	4,149,979
A	Dec-20	23	91%	10,099	+29	19.82	4,227,848	376,151	4,603,999	(38,641)	4,565,358
A	Jan-21	21	84%	10,007	-92	17.83	3,459,409	286,708	3,746,117	(28,079)	3,718,039
A	Feb-21	20	79%	10,251	+244	21.97	4,309,646	194,345	4,503,991	(33,513)	4,470,478
A	Mar-21	23	93%	10,893	+642	20.45	4,869,831	253,357	5,123,188	(41,995)	5,081,193
A	Apr-21	22	95%	11,063	+170	19.89	4,587,047	253,357	4,840,404	(52,575)	4,787,829
A	May-21	21	92%	11,257	+194	19.87	4,568,185	129,896	4,698,081	(34,779)	4,663,303
A	Jun-21	22	98%	11,653	+396	20.72	5,226,517	85,093	5,311,610	(47,191)	5,264,419
Average Enrollments (Baseline)				10,774						Projected Total	\$ 57,749,644
Increase to baseline FY21 over FY20				(579)						Budget	57,749,644
										Surplus(Deficit)	\$ -
Increase to baseline FY21 over FY17				1,378	(FY17 Baseline= 9,396)					CSC Carry-Over	\$ -
										Surplus(Deficit)	\$ -

Fiscal Year 2021-22

Act or Proj	Month	Days of Care	Percent Days Used	Children Served	Children Served +/-	Ave Cost Per Day	School Readiness	Children's Services Council	Total Slots	Match	Net Billable
A	Jul-21	22	88%	11,467	-186	\$24.40	5,925,958	230,544	6,156,503	(43,029)	6,113,474
A	Aug-21	23	80%	11,806	+339	20.78	5,407,886	233,987	5,641,873	(35,188)	5,606,685
A	Sep-21	22	87%	11,680	-126	20.78	4,694,321	644,212	5,338,533	(35,198)	5,303,335
A	Oct-21	21	88%	11,652	-28	20.89	4,922,386	189,932	5,112,318	(39,627)	5,072,690
A	Nov-21	22	80%	11,755	+103	21.37	5,336,501	189,000	5,525,501	(35,185)	5,490,316
A	Dec-21	23	94%	11,895	+140	21.60	5,720,649	189,000	5,909,649	(40,269)	5,869,380
P	Jan-22	21	94%	12,048	+153	21.62	5,279,813	189,000	5,468,813	(35,712)	5,433,101
P	Feb-22	20	94%	12,278	+230	21.63	5,122,434	189,000	5,311,434	(34,011)	5,277,422
P	Mar-22	23	94%	12,487	+209	21.53	5,995,048	189,000	6,184,048	(39,113)	6,144,935
P	Apr-22	21	94%	12,777	+290	21.56	5,596,952	189,000	5,785,952	(35,712)	5,750,240
P	May-22	22	94%	13,022	+245	22.33	6,208,520	189,000	6,397,520	(39,772)	6,357,748
P	Jun-22	21	94%	13,289	+267	23.72	6,429,706	189,000	6,618,706	(36,940)	6,581,767
Average Enrollments (Baseline)				12,180						Projected Total	\$ 69,001,093
Increase to baseline FY22 over FY21				1,405						Budget	71,147,478
										Surplus(Deficit)	\$ 2,146,384
Increase to baseline FY22 over FY17				2,784	(FY17 Baseline= 9,396)					CSC Carry-Over	\$ -
										Surplus(Deficit)	\$ 2,146,384

Fiscal Year 2022-23

Act or Proj	Month	Days of Care	Percent Days Used	Children Served	Children Served +/-	Ave Cost Per Day	School Readiness	Children's Services Council	Total Slots	Match	Net Billable
P	Jul-21	21	94%	12,318	-971	\$21.90	5,224,534	441,467	5,666,002	(35,201)	5,630,800
P	Aug-21	23	94%	12,321	+3	21.69	5,705,670	441,467	6,147,137	(38,554)	6,108,583
P	Sep-21	22	94%	12,323	+3	21.70	5,442,763	441,467	5,884,230	(36,877)	5,847,353
P	Oct-21	21	94%	12,326	+3	22.05	5,147,293	559,263	5,706,556	(35,201)	5,671,354
P	Nov-21	22	94%	12,328	+3	22.22	5,468,276	559,263	6,027,539	(36,877)	5,990,662
P	Dec-21	22	94%	12,331	+3	22.22	5,469,403	559,263	6,028,666	(36,877)	5,991,788
P	Jan-22	22	94%	12,333	+3	22.22	5,470,529	559,263	6,029,792	(36,877)	5,992,915
P	Feb-22	20	94%	12,336	+3	22.35	4,955,169	559,263	5,514,432	(33,525)	5,480,907
P	Mar-22	23	94%	12,338	+3	22.17	5,730,954	559,263	6,290,217	(38,554)	6,251,663
P	Apr-22	20	94%	12,341	+3	22.35	4,957,218	559,263	5,516,481	(33,525)	5,482,956
P	May-22	23	94%	12,343	+3	22.53	5,838,202	559,263	6,397,465	(39,376)	6,358,089
P	Jun-22	22	94%	12,346	+3	24.30	6,040,556	559,263	6,599,819	(40,023)	6,559,795
Average Enrollments (Baseline)				12,332						Projected Total	\$ 71,366,866
Increase to baseline FY23 over FY22				152						Budget	71,367,725
										Surplus(Deficit)	\$ 859
Increase to baseline FY22 over FY17				2,936	(FY17 Baseline= 9,396)					CSC Carry-Over	\$ -
										Surplus(Deficit)	\$ 859

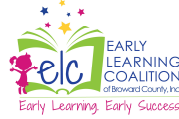
SCHOOL READINESS UTILIZATION FY 2021-2022

Children Services Council Vulnerable Population Contracts

New Enrollments from Waitlist:

Enroll per Mo: 25
 Transfer to Sr/ Mo. 5 Avg
 Age Out/Exit Care: 7 Avg
 Rate Incr Effective 7/1/21

Funding Changes:



Assumptions:

Daily Average Cost forecast reflects current actual trends.
 All currently requested rate increases approved

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		Total Slots	Adjustments	Net Billable
A	Oct-20	22	197	-57	25.33		109,761		109,761
A	Nov-20	22	205	+8	21.85		98,552		98,552
A	Dec-20	21	185	-20	25.31		98,332		98,332
A	Jan-21	23	148	-37	22.93		78,062		78,062
A	Feb-21	20	162	+14	27.90		90,404		90,404
A	Mar-21	22	157	-5	27.62		95,413		95,413
A	Apr-21	21	168	+11	28.82		101,673		101,673
A	May-21	23	203	+35	25.12		117,272		117,272
A	Jun-21	21	231	+28	29.15		141,411		141,411
							Projected Total		\$ 930,879
							FY21 CSC Contract Year Bud		\$ 2,712,049
							Surplus(Deficit) End of ELC FY21		\$ 1,781,170
A	Jul-21	22	251	+20	28.88		159,452		159,452
A	Aug-21	21	275	+24	30.71		177,365		177,365
A	Sep-21	20	281	+6	31.22		175,445		175,445
							Projected Total		\$ 512,262
							FY21 CSC Contract Year Bud		904,016
							Surplus(Deficit) ELC FY22 Quarter 1		\$ 391,754
							Total Surplus(Deficit) Life of Contract		\$ 2,172,925
A	Oct-21	22	276	-5	27.74		168,431		168,431
A	Nov-21	22	274	-2	26.44		159,352		159,352
A	Dec-21	21	255	-19	30.62		163,954		163,954
							Projected Total		\$ 491,737
							FY21 CSC Contract Extension		2,172,925
							Surplus(Deficit) ELC FY22 Quarter 2		\$ 1,681,188
							Total Surplus(Deficit) Life of Contract		\$ 1,681,188
P	Jan-22	23	269	+14	29.42		182,042		182,042
P	Feb-22	20	280	+11	30.62		171,455		171,455
P	Mar-22	22	292	+12	30.62		196,683		196,683
P	Apr-22	21	307	+15	30.62		197,388		197,388
P	May-22	23	320	+13	31.37		230,861		230,861
P	Jun-22	21	336	+16	31.62		223,089		223,089
							Projected Total		\$ 1,201,518
							FY22 CSC Contract Year Bud		\$ 1,681,188
							Surplus(Deficit) End of ELC FY22		\$ 479,669
P	Jul-22	22	349	+13	31.62		242,755		242,755
P	Aug-22	21	361	+12	32.07		243,160		243,160
P	Sep-22	20	375	+14	30.62		229,627		229,627
							Projected Total		\$ 715,542
									\$ 1,917,060
							FY22 CSC Contract Year Bud		1,681,188
							Surplus(Deficit) ELC FY23 Quarter 1		\$ (235,872.91)

SCHOOL READINESS UTILIZATION FY 2021-2022

Broward County Children Services Board Special Need Contract (COSPN)

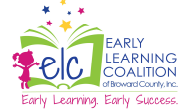
New Enrollments from Waitlist:

Rate Incr Effective 7/1/21

Funding Changes:

FY21- \$350K Transferred to SubSided Contract

Assumptions:



Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slots	Adjustments	Net Billable
A	Oct-20	22	41	-8	27.07	24,415		24,415
A	Nov-20	22	30	-11	31.22	20,603		20,603
A	Dec-20	21	30	+	28.65	18,047		18,047
A	Jan-21	23	25	-5	25.63	14,739		14,739
A	Feb-21	20	20	-5	32.94	13,175		13,175
A	Mar-21	22	22	+2	36.77	17,799		17,799
A	Apr-21	21	26	+4	37.15	20,283		20,283
A	May-21	23	25	-1	36.60	21,048		21,048
A	Jun-21	21	27	+2	37.56	21,297		21,297
							Projected Total	\$ 171,405
							FY20 SPN Contract Year Bud	\$ 206,455
							Surplus(Deficit) End of ELC FY20	\$ 35,050
A	Jul-21	22	28	+3	36.21	22,305		22,305
A	Aug-21	21	26	-2	29.26	15,978		15,978
A	Sep-21	20	20	-6	36.49	14,597		14,597
							Projected Total	\$ 52,880
							FY20 SPN Contract Year Bud	\$ 68,818
							Surplus(Deficit) ELC Quarter 1 FY21	\$ 15,938
							Total Surplus(Deficit) Life of Contract	\$ 50,988
A	Oct-21	22	21	-5	32.70	15,108		15,108
A	Nov-21	22	20	-1	31.12	13,695		13,695
A	Dec-21	21	15	-5	33.30	10,489		10,489
P	Jan-22	23	19	+4	33.30	14,552		14,552
P	Feb-22	20	23	+4	33.30	15,318		15,318
P	Mar-22	22	27	+4	33.30	19,780		19,780
P	Apr-22	21	32	+5	33.30	22,378		22,378
P	May-22	23	37	+5	33.30	28,338		28,338
P	Jun-22	21	42	+5	33.30	29,371		29,371
							Projected Total	\$ 169,029
							FY20 SPN Contract Year Bud	\$ 169,029
							Surplus(Deficit) End of ELC FY20	\$ -
P	Jul-22	22	47	+5	33.30	34,432		34,432
P	Aug-22	21	52	+5	34.89	38,095		38,095
P	Sep-22	20	58	+6	33.30	38,628		38,628
							Projected Total	\$ 111,155
							FY20 SPN Contract Year Bud	\$ 496,202.22
							Surplus(Deficit) ELC Quarter 1 FY21	\$ 385,047
							Total Surplus(Deficit) Life of Contract	\$ 385,047



ITEM#/MEETING	FIN224RB2 / Finance Committee
MEETING DATE:	February 1, 2022
SUBJECT:	FY 2022 Budget Amendment #4
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve FY2022 Budget Amendment #4
AS RECOMMENDED BY:	Finance Committee
FINANCIAL IMPACT:	\$63,405,083 increase to FY22 Revenue

Background Information:

In June 2021, the Board approved a preliminary annual budget that reflected estimated revenues and expenditures pending receipt of actual grant award letters from funders. In September, the Board approved amendment #1 after the Division of Early Learning (DEL) issued some, but not all of the expected notices of award for FY2022. In November, the Board approved Amendment #2 after DEL issued 4 more of the expected notices of award for FY2022. In December, the Board approved Amendment #3 after DEL issued a large Federal Stimulus Grant.

Current Status:

Budget Amendment #4 Includes the following changes:

1. New Revenues

- *\$62,858,213 of restricted American Rescue Plan Act funds expected to be awarded on February 9, 2022. While guidance on how these funds may be used is still forthcoming, DEL has earmarked the funds as follows:*
 - *\$59,864,965 for grants to providers*
 - *\$2,993,248 program support/administration of the funds.*
- *\$356,870 of restricted ESSR II US Department of Education funds to purchase tablets for child care providers. Guidance on how these funds may be used is still forthcoming. DEL issued the awards in order to obligate the funds by their federal deadline, but have instructed the Coalitions to wait for instructions before expending the funds.*

2. Allocation Changes

- *Increase Books for Kids line item allocation from \$250K to \$650K by shifting \$400K from Allocated.*

\$600,000 Bookworms II
50,000 Books for Literacy Events
\$650,000 Total

Summary of Pandemic Relief Initiatives Paid Directly to Providers FY20 to the Present:

Pandemic Relief Direct Support	FY20	FY21	FY22 *	3 Yr Total
Stipends & Grants (CARES, CRSSA & ARPA) State Initiatives	\$ 442,645	\$ 12,981,868	\$ 85,035,573	\$ 98,460,085
First Responders Slots and other support (CARES) State Initiative	2,562,400	12,794,220		15,356,621
Stipends & Grants (CCDF) Local Broward Initiatives	1,784,103	6,177,835	48,000	8,009,938
Books for Kids (Bookworms & others) Local Broward Initiatives	39,917	280,982	600,000	920,899
Total	\$4,829,065	\$32,234,906	\$ 85,683,573	\$122,747,543

**Estimated FY22 funds available, allocations and actual grant issuance is in progress*

Recommendations:

Staff recommend the approval of Budget Amendment #4

Supporting Documents:

- Draft FY2021 Budget Amendment #4 with comparison to last three years and current year actuals

FY2022 Budget by Business Activity As Amended (Proposed)



Revenue:

	FY 2022	FY 2022	FY 2022	FY 2022	FY 2022
	Child Care Slots	Program Support Subsidized Child Care & CCR&R	Quality and Education Activities	Administration	Total Budget
DEL School Readiness	\$ 60,770,917	\$ 5,825,000	\$ 4,162,411	\$ 4,033,614	\$ 74,791,942
DEL School Readiness Match	5,380,330	-	-	-	5,380,330
DEL Preschool Development Grant	-	-	554,337	29,176	583,513
OEL-Special Funding SRPAS, ESSER II	-	-	356,870	-	356,870
DEL-CARES	-	-	-	-	-
DEL-CRRSA	128,086	-	27,904,693	-	28,032,779
DEL-ARPA	-	-	62,858,213	-	62,858,213
DEL - Voluntary Pre-K	38,571,079	1,157,132	-	385,711	40,113,923
CSC - Income Eligible	4,135,077	344,590	-	114,863	4,594,530
CSC - Vulnerable Populations	2,671,759	222,647	-	74,216	2,968,621
Broward County- Income Eligible	1,685,555	158,021	-	52,674	1,896,249
Broward County - Special Needs	496,963	46,590	-	15,530	559,084
DCF Entrant	-	-	-	-	-
Univ of Florida Lastinger Ctr	-	-	35,000	-	35,000
Local Match: United Way & Cities	500,000	-	-	-	500,000
Learning Pods, 3 Ts, BECE & Misc	-	-	50,000	-	50,000
Total Revenue	\$ 114,339,767	\$ 7,753,980	\$ 95,921,525	\$ 4,705,783	\$ 222,721,054

Expense:

Child Care Slots & Incentives

DEL - School Readiness	\$ 60,770,917				\$ 60,770,917
DEL - School Readiness Match	5,380,330				5,380,330
DEL - CARES First Responders	128,086				128,086
DEL - Voluntary Pre-K	38,571,079				38,571,079
CSC - Income Eligible	4,135,077				4,135,077
CSC - Vulnerable Populations	2,671,759				2,671,759
Broward County-Income	1,685,555				1,685,555
Broward County - Special Needs	496,963				496,963
Local Match: United Way & Cities	500,000				500,000
Stipends & Grants to Providers	-		87,595,574		87,595,574
Placeholder: Restricted Allocations	-		3,350,118		3,350,118
Total Child Care Slots & Incentives	\$ 114,339,767	\$ -	\$ 90,945,692	\$ -	\$ 205,285,459

Sub Recipient Operating Expenses

Nova Southeastern University		-	\$ 175,000	-	\$ 175,000
Children's Forum			107,712	\$ 31,500	139,212
211 Broward		\$ 337,000	-	125,000	462,000
Total Sub Recipient Operating	\$ -	\$ 337,000	\$ 282,712	\$ 156,500	\$ 776,212

ELC Operating Expenses

Staff Costs		\$ 7,184,899	\$ 2,799,582	\$ 3,018,081	\$ 13,002,563
Attorneys		-	-	99,000	99,000
Auditors		-	-	42,500	42,500
Temporary Staff		9,344	-	40,656	50,000
Consultants		23,300	767,179	181,000	971,479
Staff & Board Travel		-	18,750	56,250	75,000
Insurance		25,639	8,480	8,299	42,418
Office Rent & Utilities		276,107	91,288	101,375	468,769
Office Machines & Storage		-	-	10,085	10,085
Software Licenses		34,381	45,925	149,848	230,154
Phones/Internet/Web Page		72,481	24,012	23,462	119,954
Cell Phones		-	-	50,000	50,000
Sponsorships & Memberships		-	-	59,115	59,115
Books for Kids		-	650,000	-	650,000
Instructional Materials		-	47,505	-	47,505
Fees, Supplies & Other Costs		11	4,740	229,052	233,803
Computers & Software		-	-	58,916	58,916
Furniture & Fixtures		-	-	11,542	11,542
Unallocated Budget Only		(209,181)	235,660	410,101	436,580
Total ELC Operating	\$ -	\$ 7,416,980	\$ 4,693,121	\$ 4,549,283	\$ 16,659,383

Total ELC & Sub Recipient

	\$ -	\$ 7,753,980	\$ 4,975,833	\$ 4,705,783	\$ 17,435,595
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Total Expense	\$ 114,339,767	\$ 7,753,980	\$ 95,921,525	\$ 4,705,783	\$ 222,721,054
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Revenue Over Expense	\$ -	\$ -	\$ -	\$ -	\$ -
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Percent Total Expenses	51.34%	3.48%	43.07%	2.11%	100.00%
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Proposed FY2022 Budget Amendment #4 Three Year Comparison



Revenue:

	FY2020 Actual	FY2021 Actual Pending Audit	FY22 Preliminary Approved June 2021	FY22 Amendment #3 Approved December 2021	FY22 Proposed Amendment #4	Change Amendment 3 over Amendment 2	
DEL School Readiness	\$ 60,326,862	\$ 64,093,701	\$ 66,273,494	\$ 74,791,942	\$ 74,791,942	\$ -	
DEL School Readiness Match Pool	5,185,466	5,489,725	5,489,738	5,380,330	5,380,330	-	
DEL Preschool Development Grant	265,519	872,970	160,000	583,513	583,513	-	
DEL Special Funding					356,870	356,870	ESSR II for Provider Tablets
DEL-CRRSA Pandemic Relief	2,954,519	27,543,012	-	28,032,779	28,032,779	-	
DEL - ARPA					62,858,213	62,858,213	First ARPA Subgrant Award
DEL - Voluntary Pre-K	39,117,306	27,139,415	40,341,291	40,113,923	40,113,923	-	
CSC - Income Eligible	5,725,342	4,502,338	5,592,850	4,594,530	4,594,530	-	
CSC - Vulnerable Populations	3,951,231	1,725,958	4,242,850	2,968,621	2,968,621	-	
Broward County- Income Eligible	2,141,397	1,902,157	2,198,564	1,896,249	1,896,249	-	
Broward County - Special Needs	495,025	303,639	665,231	559,084	559,084	-	
DCF Entrant	184,057	-	-	-	-	-	
Univ of Florida Lastinger Ctr	38,530	49,900	35,000	35,000	35,000	-	
Local Match: United Way & Cities	523,313	371,301	500,000	500,000	500,000	-	
BECE & Misc	73,671	291,208	100,000	50,000	50,000	-	
Total Revenue	\$ 120,982,237	\$ 134,285,324	\$ 125,599,018	\$ 159,505,971	\$ 222,721,054	\$ 63,215,083	

Expense:

Child Care Slots & Incentives							
DEL School Readiness	\$ 49,831,906	\$ 49,029,070	\$ 53,766,096	\$ 60,770,917	\$ 60,770,917	\$ -	
DEL School Readiness Match Pool	5,185,466	5,489,725	5,489,738	5,380,330	5,380,330	-	
DEL-CARES Pandemic Relief	2,562,400	12,861,548	-	128,086	128,086	-	
DEL - Voluntary Pre-K	37,543,126	26,047,263	38,741,253	38,571,079	38,571,079	-	
CSC - Income Eligible	5,103,427	3,981,297	5,033,565	4,135,077	4,135,077	-	
CSC - Vulnerable Populations	3,610,433	1,552,987	4,157,993	2,671,759	2,671,759	-	
Broward County- Income Eligible	1,925,666	1,690,800	1,954,279	1,685,555	1,685,555	-	
Broward County - Special Needs	469,544	269,901	591,316	496,963	496,963	-	
DCF Entrant Refugee Program	162,911	-	-	-	-	-	
Local Match: United Way & Cities	523,312	371,341	500,000	500,000	500,000	-	
Learning Pods Collaborative	-	206,000	-	-	-	-	
Stipends and Grants to Providers	2,576,747	19,009,243	420,000	27,730,609	87,595,574	59,864,965	ARPA Grants to Providers
Placeholder: Restricted Allocations					3,350,118	3,350,118	ARPA Program Support + ESSR \$
Total Child Care Slots & Incentives	\$ 109,494,938	\$ 120,509,176	\$ 110,654,241	\$ 142,070,376	\$ 205,285,459	\$ 63,215,083	
Sub Recipient Expense							
School Board of Broward County	-	1,192,800	-	-	-	\$ -	
Nova Southeastern University	-	-	-	175,000	175,000	-	
Children's Forum	\$ 88,903	72,739	100,900	139,212	139,212	-	
211-Broward	427,750	455,193	462,000	462,000	462,000	-	
Total Sub Recipient Expense	\$ 516,653	\$ 1,720,732	\$ 562,900	\$ 776,212	\$ 776,212	\$ -	
ELC Expense							
Salaries & Benefits	\$ 9,335,956	\$ 10,279,570	\$ 11,976,253	\$ 13,002,563	\$ 13,002,563	\$ -	
Attorneys	68,400	62,127	90,000	99,000	99,000	-	
Auditors	33,480	37,500	42,500	42,500	42,500	-	
Temporary Staff	12,085	2,697	-	50,000	50,000	-	
Consultants	155,781	185,427	399,888	971,479	971,479	-	
Staff & Board Travel	64,739	10,465	75,000	75,000	75,000	-	
Insurance	19,833	33,492	31,693	42,418	42,418	-	
Office Rent & Utilities	428,257	432,396	445,680	468,769	468,769	-	
Office Machines & Storage	12,152	8,545	10,085	10,085	10,085	-	
Software Licenses	142,271	194,325	230,154	230,154	230,154	-	
Internet & Phones	88,514	101,141	103,954	119,954	119,954	-	
Cell Phones	63,104	55,444	50,000	50,000	50,000	-	
Sponsorships & Memberships	49,680	46,984	47,950	59,115	59,115	-	
Books for Kids	44,117	280,982	250,000	250,000	650,000	400,000	Bookworms (600K) & Event Bks
Instructional Materials	75,978	27,436	-	47,505	47,505	-	
Other Operating Costs	260,489	254,987	233,803	233,803	233,803	-	
Computer Equipment & Software	75,952	35,013	58,916	58,916	58,916	-	
Furniture & Fixtures	19,525	6,773	11,542	11,542	11,542	-	
Depreciation	3,916	3,916	-	-	-	-	
Unallocated (Budget Only)			324,459	836,580	436,580	(400,000)	Reallocate to Books for Kids
Total ELC Expense	\$ 10,954,227	\$ 12,059,221	\$ 14,381,877	\$ 16,659,383	\$ 16,659,383	\$ 0	
Total Non-Slot Expense	\$ 11,470,880	\$ 13,779,953	\$ 14,944,777	\$ 17,435,595	\$ 17,435,595	\$ 0	
Total Expense	\$ 120,965,818	\$ 134,289,129	\$ 125,599,018	\$ 159,505,971	\$ 222,721,054	\$ 63,215,083	
Revenue over Expense	\$ 16,419	\$ (3,805)	\$ -	\$ -	\$ -	\$ -	

Proposed FY22 Amendment #4 vs Year to Date Actual



Revenue:

	FY22	December	Balance	%	
	FY22 Proposed Amendment #4	YTD Actual	Remaining Balance	% YTD Expenditures	Notes
DEL School Readiness	\$ 74,791,942	\$ 34,080,244	\$ 40,711,698	46%	Enrolling from the waitlist
DEL School Readiness Match Pool	5,380,330	2,694,794	2,685,536	50%	
DEL Preschool Development Grant	583,513	122,547	460,966	21%	Recent allocation, program ramping up
DEL-CRRSA Pandemic Relief	28,032,779	21,071,588	6,961,191	75%	Large grant outlay issued November
DEL - ARPA	62,858,213	-	62,858,213	0%	
DEL - Voluntary Pre-K	40,113,923	14,816,859	25,297,064	37%	Low expenditures due to pandemic
CSC - Income Eligible	4,594,530	1,841,012	2,753,518	40%	
CSC - Vulnerable Populations	2,968,621	1,075,287	1,893,334	36%	Enrolling, funder of last resort
Broward County- Income Eligible	1,896,249	1,057,121	839,129	56%	
Broward County - Special Needs	559,084	104,364	454,719	19%	Enrolling, funder of last resort
Univ of Florida Lastinger Ctr	35,000	31,565	3,435	90%	Intermittent expenditures
Local Match: United Way & Cities	500,000	238,309	261,691	48%	
BECE & Misc	50,000	1,470	48,530	3%	Intermittent expenditures
Total Revenue	\$ 222,364,184	\$ 77,135,160	\$ 145,229,024	35%	

Expense:

	FY22	December	Balance	%	
	FY22 Proposed Amendment #4	YTD Actual	Remaining Balance	% YTD Expenditures	Notes
Child Care Slots & Incentives					
DEL School Readiness	\$ 60,770,917	\$ 28,141,108	32,629,809	46%	SR + Match 83% of total expenditures (78% Required)
DEL School Readiness Match Pool	5,380,330	2,694,794	2,685,536	50%	
DEL-CARES Pandemic Relief	128,086	-	128,086	0%	Restricted to VPK Covid closures as needed
DEL - Voluntary Pre-K	38,571,079	14,186,731	24,384,349	37%	Low expenditures due to pandemic
CSC - Income Eligible	4,135,077	1,678,854	2,456,223	41%	
CSC - Vulnerable Populations	2,671,759	987,610	1,684,149	37%	Enrolling, funder of last resort
Broward County- Income Eligible	1,685,555	939,278	746,277	56%	
Broward County - Special Needs	496,963	92,768	404,195	19%	Enrolling, funder of last resort
Local Match: United Way & Cities	500,000	241,309	258,691	48%	
Stipends & Grants to Providers	87,595,574	21,151,154	66,444,420	24%	
Placeholder: Restricted Allocations	3,350,118	-	3,350,118		
Total Child Care Slots & Incentives	\$ 205,285,459	\$ 70,113,607	\$ 135,171,852	34%	
Sub Recipient Expense					
Nova Southeastern University	175,000		175,000	0%	
Children's Forum	139,212	49,462	89,750	36%	
211-Broward	462,000	227,693	234,307	49%	
Total Sub Recipient Expense	\$ 776,212	\$ 277,155	\$ 499,057	36%	
ELC Expense					
Salaries & Benefits	\$ 13,002,563	\$ 5,699,214	\$ 7,303,349	44%	
Attorneys	99,000	28,922	70,078	29%	Intermittent Expenditures
Auditors	42,500	22,000	20,500	52%	
Temporary Staff	50,000	17,560	32,440	35%	
Consultants	971,479	263,090	708,389	27%	CLASS & outreach exp pending
Staff & Board Travel	75,000	20,924	54,076	28%	Intermittent Expenditures
Insurance	42,418	22,531	19,887	53%	
Office Rent & Utilities	468,769	251,743	217,026	54%	
Office Machines & Storage	10,085	3,282	6,803	33%	Storage cost declining
Software Licenses	230,154	113,225	116,929	49%	
Internet & Phones	119,954	87,778	32,176	73%	Phone, Email Server Vendor Transitions
Cell Phones	50,000	26,284	23,716	53%	
Sponsorships & Memberships	59,115	13,166	45,949	22%	Intermittent Expenditures
Books for Kids	650,000	14,760	635,240	2%	Bookworms II to launch in March
Instructional Materials	47,505	-	47,505	0%	Intermittent Expenditures
Other Operating Costs	233,803	137,805	95,998	59%	
Computer Equipment & Software	58,916	29,880	29,036	51%	
Furniture & Fixtures	11,542	675	10,867	6%	Intermittent Expenditures
Unallocated (Budget Only)	436,580	-	436,580	0%	
Total ELC Expense	\$ 16,659,383	\$ 6,752,840	\$ 9,906,543	41%	
Total Non-Slot Expense	\$ 17,435,595	\$ 7,029,995	\$ 10,405,600	40%	
Total Expense	\$ 222,721,054	\$ 77,143,602	\$ 145,577,452	35%	

ITEM#/MEETING	FIN224RB3 / Finance Committee
MEETING DATE:	February 1, 2022
SUBJECT:	Provider Maximum Reimbursement Rate Increase Proposal
FOR ACTION:	Yes
RECOMMENDED ACTION:	Approve the Maximum Sustainable Increase to the Coalition’s Maximum Reimbursement Rate that DEL will approve Effective March 1, 2022 or on the soonest date available following DEL approval.
FINANCIAL IMPACT:	\$2,040,693 within the existing Budget for Child Care Slots FY22
AS RECOMMENDED	Finance Committee

Background Information:

- In 2019, after raising provider reimbursement rates for only the third time in nearly twenty years, ELC Broward’s Board made a commitment to increase reimbursements rates on an annual basis with the goal of reaching Federal market rate targets as quickly as possible without having to dis-enroll children. Since then, OEL implemented a targeted Statewide increase as of January 1, 2021 that emphasized infant care to address a statewide capacity shortage in that age group. To build on this increase, Broward’s Board approved an additional increase effective July 1, 2021 to bring non-school aged rates to 90% of the 75th percentile in order to incentivize services for all other non-school aged care levels since Broward does not have an infant care capacity shortage.
- Also in 2019, Broward’s Board directed the ELC to Budget no less than 82% of its annual OEL allocation for School Readiness for slots, 4% higher than the 78% minimum required by OEL (approximately \$3 million higher than the minimum for FY22). This additional commitment, along with continuous sweeping of unexpended non-direct funds into slots throughout the year, helps to pay for increased rates without reducing the number of children served.
- The Children’s Services Council, the Broward County Children’s Services Board and the United Way have expressed support for the effort to increase rates and have made their funds available to help offset the cost with each proposal.
- DEL recently gave the greenlight to Coalitions to submit additional rate increase requests for FY22 following approval of the proposal by the Coalition’s Board.
- Broward is a high cost County and more than half of Broward's providers have rates that are higher than Broward's current rate and the majority charge parents for the difference. Raising rates to the 75th percentile (2019 scale) should alleviate some of the financial pressure on parents and providers as the post pandemic economic recovery continues.
- Legislation signed into law allowing Gold Seal differential rates above the current maximum of 20% was effective July 1, 2021.

Current Status:

Mid-year analysis for FY22 expenditures and projections indicate that Broward will realize a surplus of approximately \$2 million by year end as waiting time for families applying for services is gradually eliminated and the pace of new enrollments from the waitlist is expected to slow. If School Readiness Allocations remain flat in FY23, staff would be able to manage enrollment (through attrition and the pace of waitlist enrollment) to ensure that sufficient funding is available to sustain another rate increase without the need to dis-enroll children.

While staff will work with DEL to identify a rate proposal that they will approve, our current proposal is as follows:

Increase all maximum base reimbursement rates as shown below to reach the most recent (2019) Federal market rate targets for all non-school aged care levels effective March 1, 2022. In addition, staff propose increasing the Gold Seal quality differential rate from 20% above the base rate to 27% above the base rate. Please see the attached scenarios to see full impact of each element.

During discussions about a potential rate increase (that was later approved) at the (enter date for finance committee mtg), Finance Committee members asked whether rate changes for school aged children could also be considered. However, staff financial analysis indicates the cost of even nominal changes is prohibitive (due to the high number of school age children enrolled) compared to non-school aged children and DEL has indicated in public statements that they do not regard School Age rates as a priority.

Recommendation:

Staff recommends that the Committee empower staff to negotiate the highest sustainable increase that DEL will approve with the earliest available effective date using Scenario 3 as a guide.

Supporting Documentation:

Rate Increase Scenarios 1-3 (Staff will walk through models at the meeting)

Scenario 1: Raise Non-School Aged Base Rates Only

Raise all Non-School Aged Rates to the 75th Percentile (2019 Scale)	Annual Slot Opportunity Cost	FY 2022 Financial Impact Up to 4 Months	FY 2023 Financial Impact 12 Months
<ul style="list-style-type: none"> Targets the youngest children Affect >50% of providers/age group High likelihood of DEL approval 	741	\$1,396,968	\$4,177,288

	Rate Increase to bring to the 75th Percentile	4 Months Total Dollar Impact	4 Months Total Gold Seal Impact	Children Attending Eligible Centers that would benefit from increase			Count of Providers Serving each Age Group that would benefit from increase			75th Percentile	Current Rates
				Count of Children Served in Aged Group	Count of Children Served in Aged Group	Pct	Count of Providers Serving each Age Group	Count of Providers Serving each Age Group	Pct		
INFANTS	\$ -	-	-	420	290	69%	168	119	71%	\$ 44.00	\$ 44.00
TODDLERS	\$ 3.96	283,402	23,818	1,206	884	73%	338	235	70%	\$ 39.60	\$ 35.64
2 YEAR OLDS	\$ 3.80	390,396	32,742	1,778	1,271	71%	398	269	68%	\$ 38.00	\$ 34.20
3 YEAR OLDS	\$ 3.60	394,928	35,150	1,970	1,362	69%	404	255	63%	\$ 36.00	\$ 32.40
4 YEAR OLDS	\$ 3.56	254,402	24,409	1,983	1,189	60%	407	231	57%	\$ 35.61	\$ 32.05
5 YEAR OLDS	\$ 3.96	73,839	7,543	568	406	71%	269	189	70%	\$ 33.00	\$ 29.70
SCHOOL AGE	\$ -			4,625	4,489	97%	408	388	95%	\$ 31.80	\$ 20.00
SPECIAL NEEDS	\$ -			50	29	58%	31	14	45%	\$ 35.43	\$ 50.61
TOTAL IMPACT		1,396,968	123,662	12,600	9,920	79%					
GOLD SEAL DIFF.	20%										
INCREASE DAYS	87	4 Months	\$ 1,396,968								
INCREASE DAYS	260	12 Months	\$ 4,177,288								

Rate Refresh

Scenario 2: Increase Gold Seal Differential by 7%

Raise Gold Seal Rate Differential by 7% Across the Board	Annual Slot Opportunity Cost	FY 2022 Financial Impact Up to 4 Months	FY 2023 Financial Impact 12 Months
<ul style="list-style-type: none"> Affects all groups of children Affect >50% of providers/age group, especially school -aged High likelihood of DEL approval 	320	\$598,999	\$1,790,113

	Rate Increase to bring to the 75th Percentile	4 Months Total Dollar Impact	4 Months Total Gold Seal Impact	Children Attending Eligible Centers that would benefit from increase			Count of Providers that would benefit from increase			75th Percentile	Current Rates
				Count of Children Served in Aged Group	Count of Centers that would benefit from increase	Pct	Count of Providers Serving each Age Group	Count of Providers that would benefit from increase	Pct		
INFANTS	\$ -	29,149	29,149	420	290	69%	168	119	71%	\$ 44.00	\$ 44.00
TODDLERS		77,551	77,551	1,206	884	73%	338	235	70%	\$ 39.60	\$ 35.64
2 YEAR OLDS		106,438	106,438	1,778	1,271	71%	398	269	68%	\$ 38.00	\$ 34.20
3 YEAR OLDS		114,016	114,016	1,970	1,362	69%	404	255	63%	\$ 36.00	\$ 32.40
4 YEAR OLDS		79,302	79,302	1,983	1,189	60%	407	231	57%	\$ 35.61	\$ 32.05
5 YEAR OLDS		20,416	20,416	568	406	71%	269	189	70%	\$ 33.00	\$ 29.70
SCHOOL AGE	\$ -	168,647	168,647	4,625	4,489	97%	408	388	95%	\$ 31.80	\$ 20.00
SPECIAL NEEDS	\$ -	3,481	3,481	50	29	58%	31	14	45%	\$ 35.43	\$ 50.61
TOTAL IMPACT		598,999	598,999	12,600	9,920	79%					
GOLD SEAL DIFF.	27%										
INCREASE DAYS	87	4 Months	\$598,999								
INCREASE DAYS	260	12 Months	\$1,790,113								

Rate Refresh

Scenario 3: Combine Scenario 1 & 2

Raise Non-School Aged-Rates to the 75 th Percentile and Raise Gold Seal Rate Differential by 7% Across the Board	Annual Slot Opportunity Cost	FY 2022 Financial Impact Up to 4 Months	FY 2023 Financial Impact 12 Months
<ul style="list-style-type: none"> Affects all groups of children Affect >50% of providers/age group, especially non-school -aged High likelihood of DEL approval 	1,086	\$2,040,693	\$6,0986,23

	Rate Increase to bring to the 75th Percentile	4 Months Total Dollar Impact	4 Months Total Gold Seal Impact	Children Attending Eligible Centers that would benefit from increase			Count of Providers that would benefit from increase			75th Percentile	Current Rates
				Count of Children Served in Aged Group	Count of Eligible Centers	Pct	Count of Providers Serving each Age Group	Count of Providers that would benefit from increase	Pct		
INFANTS	\$ -	29,149	28,280	420	290	69%	168	119	71%	\$ 44.00	\$ 44.00
TODDLERS	\$ 3.96	369,646	107,310	1,206	884	73%	338	235	70%	\$ 39.60	\$ 35.64
2 YEAR OLDS	\$ 3.80	508,662	147,326	1,778	1,271	71%	398	269	68%	\$ 38.00	\$ 34.20
3 YEAR OLDS	\$ 3.60	521,616	158,141	1,970	1,362	69%	404	255	63%	\$ 36.00	\$ 32.40
4 YEAR OLDS	\$ 3.56	342,537	109,826	1,983	1,189	60%	407	231	57%	\$ 35.61	\$ 32.05
5 YEAR OLDS	\$ 3.96	96,956	29,978	568	406	71%	269	189	70%	\$ 33.00	\$ 29.70
SCHOOL AGE	\$ -	168,647	162,843	4,625	4,489	97%	408	388	95%	\$ 31.80	\$ 20.00
SPECIAL NEEDS	\$ -	3,481	3,224	50	29	58%	31	14	45%	\$ 35.43	\$ 50.61
TOTAL IMPACT		2,040,693	746,928	12,600	9,920	79%					
GOLD SEAL DIFF.	27%										
INCREASE DAYS	87	4 Months	\$ 2,040,693								
INCREASE DAYS	260	12 Months	\$ 6,098,623								

Rate Refresh

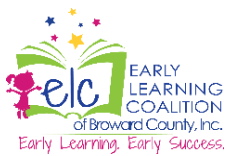


FYI 1 – Cash Disbursements

In accordance with ELC Cash Disbursement Policy Approved September 12, 2019 cash disbursements issued by ELC in amounts greater than \$1,000 and less than \$35,000 are submitted to the ELC Board for review monthly.

Cash disbursement for December 2021

Vendor Name	Amount	Purpose
ADP, Inc.	2,095.81	November 2021 Processing Charges for 11/13 & 11/27/21
Allison Golden	3,332.00	Early Childhood Training (11/9,11/15,11/18/21) Discipline Training 11/20
Ann Marie Maceda-Calderon	3,150.00	Class Observation November 2021
AT&T Mobility	4,373.00	Cell Phone & Data Charges December 2021
Bluejean Software, Inc.	1,412.50	Cloud Hosting and Maintenance & Support for Nov 2021
Business Card	307.49	Bank of America Ops purchases C. Klima (No Individual Items > \$1,000)
Business Card - Online Training Centers	1,495.00	Tableau 3-day Training for L. Vengadasalam
Business Card - Intermedia	4,058.80	Email Hosting for December 2021
Business Leadership Institute	6,250.00	November 2021 Professional Development Training Services
Business Leadership Institute	6,250.00	October 2021 Professional Development Training Services
Carmen Arellano	1,400.97	C. Arellano Paycheck for Period Ending 12/11/21
Carmen Nicholas	5,600.00	Class Observation November 2021
Crown Castle Fiber, LLC.	1,050.00	Internet Charges for 12/01/21 - 12/31/21
Dell Marketing L.P.	2,700.00	Dell Thunderbolt Dock-WD19TBS
Evelyn Puerto	3,150.00	November 2021 Class Observation
Trusaic	3,000.00	2019 Compliance Tracking Services & Final 50% Installment
Trusaic	1,250.00	2021 ACA Remaining 50% of Prior Months Fees (Jan-May)
Guardian	11,698.28	January 2022 Employee Health Benefits
The Journey Institute, Inc.	1,700.00	November 2021 Trainings
Humana Insurance Co.	1,159.66	January 2022 Employee Health Benefits
Indeed	1,997.52	November 2021 Job Posting
Jacob C. Jackson, P.A.	2,204.00	November 2021 Services
Keefe McCullough	5,000.00	Final Bill for Financial Statement for Year End 12/31/20
Keefe McCullough	15,000.00	Financial Statement for Year Ended 6/30/21
Keefe McCullough	2,000.00	Prep of Return of Small Benefit Plan (Form 5500)
Kimesha House	7,350.00	Class Observation November 2021
Lianne Betancourt	8,050.00	November 2021 Class Observer
Maria Caro	3,500.00	Class Observer November 2021
Maria Lopez	3,500.00	Class Observation November 2021
Racial Equity Institute, LLC.	12,000.00	Phase I Workshop (Nov 1-2, 2021)
TASC	1,058.32	Claim Fees 1/1/22-3/31/21;Renewal Fee 1/22-12/22;Administrative Fee 1/22-3/22
Teachstone Training LLC	30,095.50	Dimension Guides English/Spanish
The Lincoln National Life Ins. Co.	8,298.62	January 2022 Employee Health Benefits
Western NRG, Inc.	1,165.23	Sonic Wall Router Support 12/27/21 - 12/26/22
Yvette Veras	4,900.00	Class Observation November 2021



Match YTD Match Fundraising Report

Funder	Requested FY21/22	Status as of 01/14/22
Coconut Creek	\$25,684	Recommended for Funding
Cooper City	-	No Funding Available
Coral Springs (Community Chest)	5,000	Recommended for Funding
Dania Beach	-	No Funding Available
Davie	-	No Funding Available
Deerfield Beach	15,000	Recommended for Funding
Ft. Lauderdale	50,000	Recommended for Funding
Hallandale	10,000	Recommended for Funding
Hollywood	7,611	Recommended for Funding
Lauderdale By The Sea	2,000	Recommended for Funding
Lighthouse Point	1,000	Recommended for Funding
Lauderdale Lakes	-	No Funding Available
Lauderhill	-	Not Funded
Margate	1,000	Recommended for Funding
Miramar	5,000	Recommended for Funding
North Lauderdale	5,000	Recommended for Funding
Oakland Park	-	Not Funded
Parkland	3,000	Recommended for Funding
Pembroke Park (Town)	-	No Funding Available
Pembroke Pines	35,000	Recommended for Funding
Plantation	22,000	Recommended for Funding
Pompano Beach	40,000	Recommended for Funding
Tamarac	10,000	Pending Response
Sunrise	55,890	Recommended for Funding
Southwest Ranches	-	No Funding Available
West Park	-	No Funding Available
Weston	6,850	Recommended for Funding
Wilton Manors	-	No Funding Available
Total Municipalities (SR)	\$ 300,035	Total Requested FY21
United Way	130,000	Committed as of July 1, 2021
Child Care Providers	500,000	Committed as of July 1, 2021
Broward County	1,490,872	Committed as of July 1, 2021
CSC	2,939,423	Committed as of July 1, 2021
Total All Match	\$ 5,360,330	Total SR Match



Executive Finance Committee Attendance Chart FY 2021-2022

QUORUM # NEEDED: 5

Member	Position	Term Started	Term Exp	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
EXECUTIVE															
1 Laurie Sallarulo - CHAIR	Chair				V			P	V						
2 Dawn Liberta	First Vice Chair	June 2020	June 2023		V			V	V						
3 Twan Russell	Second Vice Chair	June 2020	June 2023		V			V	ABS						
4 Cindy Arenberg Seltzer	Treasurer	June 2020	June 2023		V			V	V						
5 Monica King	Secretary	June 2020	June 2023		V			V	V						
6 Khalil Zeinieh	Program Rev. Chair	June 2020	June 2023		V			ABS	V						
7 Michael Asseff	Nominating Chair	June 2020	June 2023		V			V	V						
8 Richard Campillo	Audit Chair	July 2018	June 2023		V			V	V						
FINANCE															
QUORUM # NEEDED: 4															
1 Cindy Arenberg Seltzer					V			V	V						
2 Renee Podolsky					P			V	ABS						
3 Laurie Sallarulo					V			ABS	V						
4 Twan Russell					V			ABS	ABS						
5 Zachary Talbot					ABS			V	V						
6 Khalil Zeinieh		August 2021						V	V						
7 Dawn Liberta		August 2021						V	V						
V - Virtual present at meeting															
ABS - Absent from Meeting															
FM First Meeting LM Last Meeting															
C- Confirmed Attendance															
P - Via Phone attendance															
Shaded areas - no meeting scheduled															
O:\Board\Board and Committee Meetings\Executive Finance Committee Packets\FY 2021-2022 Exec Finance Committee															

Except for Chair an Officers term is for two years
 No officer may hold the same elected position for more than (1) term of two years