

#### Early Learning Coalition of Broward County, Inc.

#### Finance Meeting Agenda Feb 27, 2024, at 1:30 PM

**Zoom Meeting** 

Meeting ID: 876 2326 6359 Passcode: 589947

https://us06web.zoom.us/j/87623266359?pwd=bHY0RkJ5ZjZjR1F4WW15VjVja2tjdz09

Members are reminded of conflict-of-interest provisions. In declaring a conflict, please refrain from voting or discussing and declare the following information: 1) Your name and position on the Board, 2) The nature of the conflict, and 3) Who will gain or lose as a result of the conflict. Please also fill out form 8B prior to the meeting.

		PAGE	
1.	Call to Order		Cindy Arenberg-Seltzer, Finance Chair
2.	Roll Call		Melody Martinez, Board Liaison
3.	Finance Committee Consent Agenda  1. Approve January 23, 2024, Committee meeting minutes	2	Cindy Arenberg-Seltzer, Finance Chair
4.	Finance Committee Regular Business  1. FIN245RB1 – Approve Interim Financial Statements  2. FIN245RB2 – Approve Budget Amendment #4	3 12	Cindy Arenberg-Seltzer, Finance Chair Christine Klima, CAO
5.	<ul> <li>FYI-1 January Cash Disbursements</li> <li>FYI-2 FY24 Match Fundraising Report</li> <li>FYI-3 FY 23-24 Exec/Finance attendance Chart</li> </ul>	18 19 20	
6.	Unfinished Business New Business Matters from the Board Matters from the CEO Matters from the Committee Matters from our Partners Public Comment		
7.	Next ELC Finance Meeting: <u>April 30, 2024</u>		
8.	Adjourn		

**Please Note:** Agenda is subject to revisions and additions at the discretion of the Chair of the Coalition. Notification will be sent of any such revisions or additions. **Members of the Public:** Please sign up at the entry desk for public comments to be made on any particular agenda items no later than five minutes after the Coalition meeting has been called to order.

"As per §286.0105, Fla. Stat. Any person who decides to appeal any decision of the Board with respect to any matter considered at this meeting will need a record of the proceedings and for such purpose, may need to ensure that a verbatim record of the proceedings is made which record includes testimony and evidence upon which the appeal is to be based."



## Early Learning Coalition of Broward County, Inc. Finance Committee Meeting Minutes January 23, 2024, at 1:30 PM

#### **Virtual Meeting**

Members in Attendance	Chair Cindy Arenberg-Seltzer; Renee Podolsky; Laurie Sallarulo; Zachary Talbot
Members Absent	Twan Russell; Maria Hernandez
Staff in Attendance	Renee Jaffe, CEO; Christine Klima, CAO; Judith Merritt, COO; Howard Bakalar, CPO; Hubert Cesar, CIO; Melody Martinez, Board Liaison & Executive Assistant; Lizbeth DelVecchio, Executive Assistant & Special Projects Coordinator; Megan DeGraaf, Purchasing & Procurement Specialist; Reinier Potts, Financial Analyst; Kasey LaFrance, Contracts Administration Manager; Sarane Epps, Contrast Specialist; Sandra Paul, Senior Director of Provider Reimbursements; Ancel Pratt III, Senior Director of Communications; Samantha Dempsey, Accountant
Others in Attendance	Julie Klahr, Legal Counsel; Monica King; Michael Asseff

Item	Action/Discussion
Welcome & Call to Order	Chair Cindy Arenberg-Seltzer called the meeting to order at 1:35 p.m. The roll was called, and a quorum was not established at the moment but was established at 1:40 pm once Laurie Sallarulo joined.
Consent Agenda	
<ol> <li>Approve November 28, 2023, Committee meeting minutes</li> </ol>	A <b>Motion</b> was made by Renee Polsky and Seconded by Zachary Talbot to move the Consent Agenda. The <b>Motion was unanimously approved. Motion Passes.</b>
Regular Committee	Approve Mid Year Financial Statements
1. FIN244RB1 – Approve Mid Year Financial Statements	CAO went over the Mid-Year Financial Statements.  A Motion was made by Laurie Sallarulo and Seconded by Renee Podolsky to Approve December 2023 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a Qualified Independent Certified Public Accountant. The Motion was unanimously approved. Motion Passes.
Unfinished Business	None
New Business	None
Matters from the Chair	None
Public Comments	There was no discussion.
Next Meeting	February 27, 2024, at 1:30 PM
Adjourn	The meeting adjourned at 1:47 PM.

These minutes contain the action items of the Board meeting of the Early Learning Coalition of Broward. They do not include all of the Committee's discussions or comments on each matter or issue raised during the meeting. A tape recording of the meeting is held in the Coalition office. Corrections from the Committee will be taken before approval at the next meeting.



ITEM#/MEETING	FIN245RB1 / Finance Committee
MEETING DATE:	February 27, 2024
SUBJECT:	January 2024 Interim Financial Statements
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve January 2024 Interim Financial Statements, Pending Approval of an
	Annual Audit Performed by a Qualified Independent Certified Public
	Accountant
FINANCIAL IMPACT:	None

#### **Background Information:**

The Interim Financial Statements for the seven-month period ending January 31, 2024 are attached for review. Financial Highlights for the period are as follows:

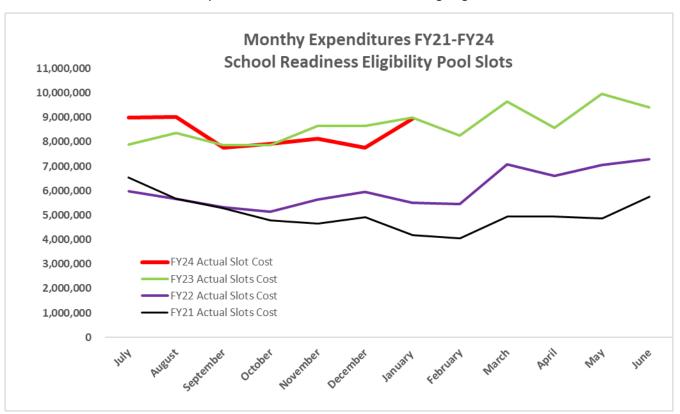
#### 1. Overall

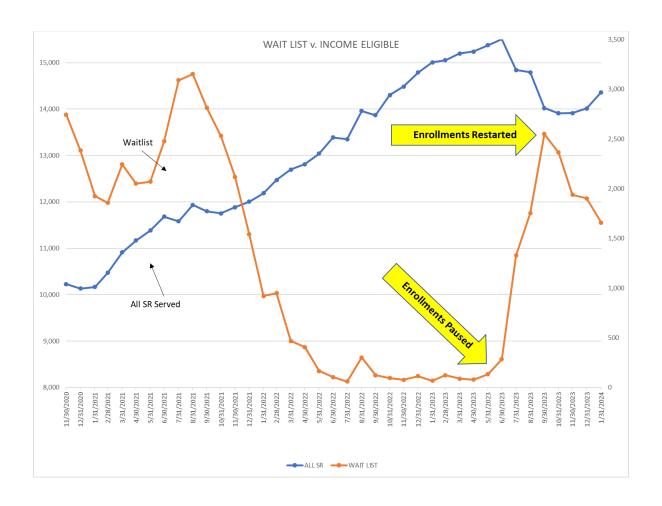
The pace of DEL School Readiness expenditures at the end of January were on target for full utilization of the total School Readiness allocation for the fiscal year 2024. VPK expenditures are shaping up with a normal expenditure pattern at midyear. Expenditures for the final year of ARPA stimulus funding were progressing in alignment with Coalition's program plan that was approved by DEL in late September.

#### 2. School Readiness Direct Service:

As of January 31, 2024 cumulative School Readiness Direct Service expenditures for FY2024 began to increase as expected after open enrollment was re-started in October. We remain on target at 58% and we anticipate full contract utilization by year end. We project that the pace of spending will gradually increase during the next two quarters as the rate of new enrollments added gains momentum and gradually overtakes natural monthly attrition.

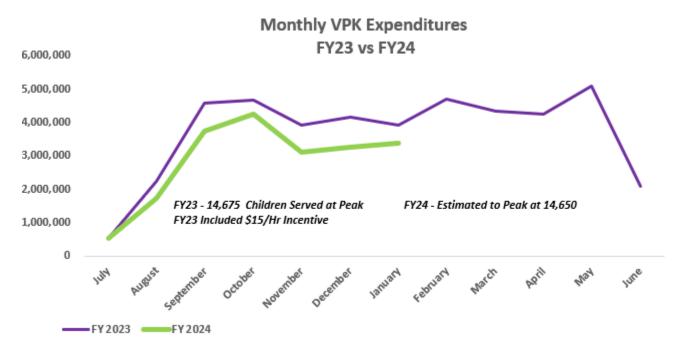
Even with a strong pace of open enrollment since October to maintain an average 14,000 children per month served in FY24, the waitlist is likely to persist at or near current levels because demand for services continues to exceed the number of children we are funded to serve by approximately 2,000 children per month. Advocacy efforts for the legislative season are in full swing to persuade the State to increase our annual base funding allocation so we can continue open enrollment beyond June 30 with confidence and fully meet the needs of Broward children going forward.





#### 3. VPK Direct Service

VPK expenditures are at 52% but are expected to continue following a normal annual spending plan. Sign-ups for school year services in FY24 are comparable to the prior year. Monthly expenditure amounts are lower than the prior year because one time funding for a \$15/hr pay incentive for providers ended with summer services in August. Funding for VPK services is allocated by DEL to match the actual need for services each year.



#### 4. ARPA Stimulus Funding

\$10 million in year-to-date expenditures for the final year of ARPA stimulus funding (some of which was carryforward from the prior year) includes:

- \$7,100,000 for the final round of stabilization grants paid to providers.
- 1,700,000 in curriculum reimbursements paid to providers.
- 915,000 for continuation of Broward's Above and Beyond program supports to providers.
- 215,000 for Broward's Bookworms Program.
- 70,000 in rate differentials paid to providers for School Readiness children that are homeless.

Additional expenditures earmarked for the approximately \$18 million for professional development trainings, educator stipends, learning technology, events and other initiatives began rolling out in January as vendor procurements/contracts are finalized. Those expenditures will accelerate significantly in the coming months. All ARPA stimulus dollars must be expended before they expire on June 30, 2024 in accordance with the Coalition's DEL-approved action plan.

#### **Recommended Action:**

Approve January 2024 Interim Financial Statements, Pending Approval of an Annual Audit Performed by a Qualified Independent Certified Public Accountant

#### **Supporting Documents:**

- January 2024 Interim Financial Statements
- January 2024 Slots Utilization Report



### Early Learning Coalition of Broward County, Inc.

## INTERIM FINANCIAL STATEMENTS For The Seven Months Ended January 31, 2024

**Submitted to the Finance Committee February 27, 2024** 

# Early Learning Coalition of Broward County, Inc. Statement of Financial Position As of January 31, 2024

	1/31/2024	 1/31/2023
Assets:		
Cash	\$ 10,499,119	\$ 34,203,105
Grants Receivable	29,742,697	15,554,473
Accounts Receivable	1,469,399	1,568,052
Due From Providers	75,580	137,344
Prepaid Expense	399,448	347,461
Fixed Assets	19,479	 11,484
Total Assets	\$ 42,205,723	\$ 51,821,920
Liabilities:		
Accounts Payable	172,123	541,006
Salary & Benefits Payable	(12,045)	24,468
Compensated Absences	487,982	393,550
Rent Abatement	232,275	221,094
Due to Providers	12,984,937	13,488,111
Due to Other Agencies	665,295	1,167,528
Deferred Revenue	27,096,944	35,588,097
Total Liabilities	\$ 41,627,510	\$ 51,423,855
Net Assets		
Unrestricted	578,213	398,065
Total Net Assets	578,213	398,065
<b>Total Liabilities and Net Assets</b>	\$ 42,205,723	\$ 51,821,920

## Early Learning Coalition of Broward County, Inc. Statement of Activities For The Seven Months Ended January 31, 2024

		Jan 2024 Actual		FY 2024 YTD Actual			FY 2023 YTD Actual
Revenue							_
Recurring							
DEL School Readiness	\$	8,207,933	\$	51,848,767		\$	50,468,535
DEL School Readiness Match		359,311		3,758,089			3,140,223
DEL SR Rate Differentials		1,261,407		8,195,767			7,481,846
DEL - School Readiness Program Assessments		21,083		164,973			144,216
DEL - Voluntary Pre-K		3,492,031		20,597,788			20,695,024
CSC -School Readiness		292,296		1,397,459			3,593,081
CSC - Vulnerable Populations		348,648		2,256,299			1,593,132
Broward County - School Readiness		199,527		3,276,109			1,625,025
Univ of Florida Lastinger Center		-		5,335			60,000
United Way & Cities - School Readiness Miscellaneous Income		18,847		386,386			260,324
	<u> </u>	12,003	<u> </u>	233,301		<u> </u>	52,511
Subtotal Recurring Revenue	_\$_	14,213,087	\$	92,120,273		\$	89,113,916
Non-Recurring Pandemic Relief							
<b>DEL Preschool Development Grant</b>		-		-			342,522
DEL - CARES/CRRSA Pandemic Relief		-					1,767,212
DEL - ARPA Stabilization & Workforce		754,932		10,006,008			63,376,370
DEL - ARPA VPK \$15/hr Wage Incentive				109,826			3,261,095
Subtotal Non-Recurring Pandemic Relief	\$	754,932	\$	10,115,834		\$	68,747,199
Total All Revenue	\$	14,968,019	\$	102,236,107		\$	157,861,115
Expenses							
Direct Services							
School Readiness (State & Local Funds)	\$	8,979,853	\$	58,864,296		\$	58,309,521
DEL - Voluntary Pre-K		3,381,642		20,098,639			23,121,722
CSC - Vulnerable Populations		325,647		2,049,479			1,570,833
Stipends and Grants to Providers		672,526		9,276,432			64,337,151
Subtotal Direct Services	\$	13,359,668	\$	90,288,846		\$	147,339,226
Program Support							
Eligibility, Customer Services & Providers	\$	739,755	\$	5,550,253		\$	4,864,494
Quality & Education		490,378		3,437,302			2,921,584
Subtotal Program Support	\$	1,230,133	\$	8,987,555		\$	7,786,078
Total Program (Direct + Support)	\$	14,589,801	\$	99,276,401		\$	155,125,305
Administration		392,347		2,768,271	2.7%		2,686,272
Total Expenses	\$	14,982,148		102,044,672		\$	157,811,577
Change in net assets	\$	(14,129)	\$	191,435		\$	49,538
Net assets, beginning of year				386,778			337,240
Net assets, end of the period			\$	578,213		\$	386,778
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## Early Learning Coalition of Broward County, Inc. Budget to Actual For The Period Ending January 31, 2024

Revenue:	An	FY24 nendment 3		YTD Actual		Balance	% Budget Spent	Notes
Recurring								
DEL School Readiness	\$	91,023,390	\$	51,848,767	\$	39,174,623	57%	
DEL School Readiness Match	*	5,556,282	7	3,758,089	7	1,798,193	68%	Expense timing varies w/ match avail
DEL SR Rate Differentials		14,202,945		8,195,767		6,007,178	58%	
DEL - School Readiness Program Assessment		342,440		164,973		177,467	48%	
DEL - Voluntary Pre-K		39,982,829		20,597,788		19,385,041	52%	Utlization following normal pattern
CSC -School Readiness		2,928,391		1,397,459		1,530,932	48%	FY24 Contract ends Sep, will use 100%
CSC - Vulnerable Populations		3,441,136		2,256,299		1,184,837	66%	Addititional funds may be requested
Broward County - School Readiness		4,246,139		3,276,109		970,030	77%	\$900K award spiked exp in 1st Qtr
Univ of Florida Lastinger Center		85,000		5,335		79,665	6%	Program ended in August
United Way & Cities - School Readiness		400,000		386,386		13,614	97%	Intermittent Revenue
Miscellaneous Income Subtotal Recurring Revenue	\$	210,000 <b>162,418,552</b>	\$	233,301 <b>92,120,273</b>	\$	(23,301) <b>70,298,279</b>	111% <b>57%</b>	\$160K Henderson Grant awarded July .
Non-Recurring Pandemic Relief								
DEL Preschool Development Grant								
DEL - CARES/CRRSA Pandemic Relief		120,000		415		119,585	0%	
DEL - ARPA Stabilization & Workforce		29,052,239		10,005,593		19,046,646	34%	Utlization will accelerate thru June 30
DEL - ARPA VPK \$15/hr Wage Incentive		305,000		109,826		195,174	36%	Incentive Program ended by DEL in Aug
Subtotal Non-Recurring Pandemic Relief	\$	29,477,239	\$	10,115,834	\$		34%	
Total All Revenue	\$	191,895,791	\$	102,236,107	\$	89,659,684	53%	•
Expense Child Care Slots and Incentives								
School Readiness (State & Local Funds)	¢	102,043,188	\$	58,927,892	¢	43,115,296	58%	
DEL - Voluntary Pre-K	Y	38,750,027	Ţ	20,035,044	Y	18,714,984	52%	Utlization following normal pattern
CSC - Vulnerable Populations		3,097,022		2,049,479		1,047,543	66%	Addititional funds may be requested
Stipends and Grants to Providers		25,346,408		9,276,432		16,069,976	37%	Utlization will accelerate thru June 30
Total Child Care Slots and Incentives	\$	169,236,645	\$	90,288,846	\$	78,947,799	53%	
Sub Recipient Expense								
Children's Forum		248,205	\$	141,939		106,266	57%	
211 Broward		462,000		251,991		210,009	55%	
Total Sub Recipient Expense	\$	710,205	\$	393,930	\$	316,275	55%	•
ELC Operating Expense								
Salaries & Benefits	\$	16,737,377	\$	10,138,668	\$	6,598,708	61%	
Attorneys		134,000		23,510		110,490	18%	Intermittent Expenditures
Auditors		43,100		29,750		13,350	69%	Intermittent Expenditures
Consultants & Temps		764,150		65,205		698,945	9%	Intermittent Expenditures
Staff & Board Travel & Training		75,000		46,818		28,182	62%	Intermittent Expenditures
Insurance		69,000		38,562		30,438	56%	
Office Rent, Utilities & Maintenance		485,184		284,397		200,787	59%	
Office Machine & Storage Leases		4,806		2,003		2,804	42%	Low printer usage
Software Licenses		195,144		145,139		50,005	74%	Annual renewals paid in full in July
Internet, Email, Phones		162,674		83,247		79,427	51%	
Cell Phones		93,900		56,863		37,037	61%	Rates increased due to federal fees
Sponsorships & Memberships		126,710		53,070		73,640	42%	Intermittent Expenditures
Books for Kids		550,000		217,933		332,067	40%	Intermittent Expenditures
Instructional Materials Other Operating Costs		612,215 259,045		18,580		593,635 120,766	3% 53%	Intermittent Expenditures
Other Operating Costs  Computer Equipment & Software		150,000		138,279 17,039		120,766 132,961	53% 11%	Intermittent Expenditures Intermittent Expenditures
Furniture & Fixtures		62,968		2,832		60,136	4%	Intermittent Expenditures
Unallocated (Budget Only)		1,423,668		- 2,032		1,423,668	0%	mermittent Expenditules
Total ELC Operating Expense	\$	21,948,941	\$	11,361,895	\$	10,587,046	52%	•
Total Operating & Sub-Recipient Expense	\$	22,659,146		11,755,826		10,903,320	52%	•
Total Expense	Ś	191,895,791	Ś	102,044,672	Ś	89,851,119	53%	- -
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#### **SCHOOL READINESS 3 YEAR UTILIZATION FY 2023 - 2025**

New Enrollments from Waitlist:

**Funding Changes:** 

Assumptions:

FY 24 Attrition: Enroll: Wait List:

FY 25 Attrition:

Enroll:

Wait List:

544 Avg/Month Adtl Broward Alloc: **1,616** Avg/Month 425 Avg/Month

435 Avg/Month

2,758 Avg/Month

425 Avg/Month Adtl SR Alloc: \$ 15,000,000

\$ 900,000 (Jul-Sep23)

Daily Average Cost forecast reflects current actual trends.

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		Re	School adiness Base	School adiness Gold Seal/QPI	Children's Services Council	Broward County	Local Funding	Total Slot Costs
Α	Jul-22	21	13,240	-97	\$28.91			5,807,780	962,619	810,496	443,833	13,339	8,038,067
Α	Aug-22	23	13,891	+651	26.17			6,190,104	1,071,210	642,374	444,483	13,550	8,361,722
Α	Sep-22	22	13,817	-74	25.96			5,780,805	1,033,327	620,873	444,483	10,622	7,890,111
Α	Oct-22	21	14,260	+443	26.11			6,377,165	959,400	413,244		69,348	7,819,157
Α	Nov-22	22	14,453	+193	27.57			7,208,998	1,071,764	413,717		70,958	8,765,437
Α	Dec-22	22	14,676	+223	26.71			7,290,353	1,153,020	111,667		68,928	8,623,968
Α	Jan-23	22	14,967	+291	27.38			7,505,371	1,127,466	258,938	111,667	13,503	9,016,945
Α	Feb-23	20	15,000	+33	27.56			6,747,561	1,154,819	231,935	111,667	22,427	8,268,408
Α	Mar-23	23	15,099	+99	27.79			7,964,345	1,320,502	231,935	111,667	20,958	9,649,406
Α	Apr-23	20	15,176	+77	28.29			7,041,792	1,183,347	231,935	111,667	16,458	8,585,199
Α	May-23	23	15,290	+114	28.38			8,239,345	1,376,076	231,935	111,667	20,532	9,979,554
Α	Jun-23	22	15,448	+158	28.18			7,048,313	1,153,373	1,250,000	111,666	13,458	9,576,811
Ave Enro	Ilments (FY23	Baseline)	14,610		\$27.42	Proj Total	\$	83,201,932	\$ 13,566,922	\$ 5,449,048	\$ 2,002,800	\$ 354,082	\$ 104,574,784
Baseline	FY23 over FY2	22	2,387			Budget		83,081,887	13,566,922	5,449,048	2,002,800	354,082	104,556,965
						Surplus(Deficit)		(17,819)	-	-	-		(17,819
Baseline F	Y23 over FY17		5,214	(FY17 Basel	ine= 9,396)	Carry-Over		-	-	-	-		456,308
Avg Cost F	Y23 over FY17		\$ 8.80	(FY17 Basel	line = \$18.62)	Surplus(Deficit)	\$	(17,819)	\$ _	\$ -	\$ -		\$ 438,489

Fisca	al Year	2023-	24										
Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		School Readiness	Re	School adiness Gold Seal/QPI	Children's Services Council	Broward County	Local Funding	Total Slot Costs
Α	Jul-23	21	14,826	-622	\$29.44		7,076,554		1,227,511	58,418	737,348	64,782	9,164,613
Α	Aug-23	23	14,695	-131	26.65		6,991,288		1,229,326	35,757	737,348	14,957	9,008,677
Α	Sep-23	21	14,003	-692	26.07		5,824,096		1,058,447	35,757	737,787	10,833	7,666,920
Α	Oct-23	22	13,908	-95	25.95		6,412,075		1,065,638	275,915	173,450	13,625	7,940,702
Α	Nov-23	22	13,913	+5	26.63		6,381,069		1,151,842	278,067	173,549	167,363	8,151,889
Α	Dec-23	21	14,012	+99	26.53		6,208,180		1,093,510	278,712	175,204	51,264	7,806,870
Α	Jan-24	23	14,361	+349	27.15		7,221,443		1,258,933	278,714	173,549	33,463	8,966,102
P	Feb-24	21	14,466	+105	27.45		6,710,277		1,168,971	274,562	173,549	12,863	8,340,222
P	Mar-24	21	14,581	+115	27.45		6,765,053		1,178,256	274,562	173,549	12,863	8,404,284
P	Apr-24	22	14,696	+115	27.37		7,146,993		1,242,331	274,562	173,549	12,863	8,850,298
P	May-24	23	14,811	+115	27.86		7,729,251		1,300,179	274,562	173,549	12,863	9,490,404
P	Jun-24	20	14,957	+146	28.97		7,038,964		1,145,612	295,962	171,814	12,863	8,665,215
Average En	rollments (Baselii	ne)	14,436		\$27.29	Proj Total	\$ 81,505,243	\$	14,120,556	\$ 2,635,552	\$ 3,774,245	\$ 420,600	\$ 102,456,197
Increase to b	aseline FY24 over F	Y23	(174)			Budget	81,030,345		14,120,556	2,635,552	3,774,245	400,000	101,960,698
						Surplus(Deficit)	(474,898)		-	(0)	0	(20,600)	(495,499)
Increase to b	aseline FY24 over F	Y17	5,040	(FY17 Baselin	ne= 9,396)	Provider Match	-		-	-	-		500,804
Increase in	Avg Cost over FY	17	\$ 8.68	(FY17 Baselin	ne = \$18.62)	Surplus(Deficit)	\$ (474,898)	\$	-	\$ (0)	\$ 0		\$ 5,305

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day		School Readiness	School adiness Gold Seal/QPI	Children's Services Council	Broward County	y L	ocal Funding	Total lot Costs
Р	Jul-24	23	14,641	-315	\$27.08		7,542,504	1,116,240	269,464	175,750	0	15,068	9,119,020
Р	Aug-24	22	14,651	+10	27.12		7,061,579	1,219,041	269,464	175,750	0	15,307	8,741,14
Р	Sep-24	21	14,661	+10	27.15		6,785,058	1,116,939	269,464	175,750	0	12,000	8,359,210
P	Oct-24	23	14,671	+10	27.28		7,510,550	1,169,877	269,464	175,750	0	78,342	9,203,982
Р	Nov-24	21	14,681	+10	27.38		6,745,394	1,169,801	269,464	175,750	0	80,160	8,440,569
Р	Dec-24	22	14,691	+10	27.29		7,176,130	1,119,671	269,464	175,750	0	77,867	8,818,88
Р	Jan-25	23	14,701	+10	27.06		7,465,903	1,223,734	269,464	175,750	0	15,254	9,150,10
Р	Feb-25	20	14,711	+10	27.21		6,414,940	1,120,316	269,464	175,750	0	25,335	8,005,806
Р	Mar-25	22	14,721	+10	27.18		7,213,172	1,121,986	269,464	175,750	0	23,676	8,804,048
Р	Apr-25	22	14,731	+10	27.17		7,167,792	1,174,279	269,464	175,750	0	18,593	8,805,878
Р	May-25	22	14,741	+10	27.59		7,253,734	1,226,418	269,464	175,750	0	23,194	8,948,559
Р	Jun-25	21	14,751	+10	28.53		7,305,674	1,072,071	269,464	175,750	0	15,204	8,838,162
Average	Enrollments (	Baseline)	14,696		\$27.34	Proj Total	\$ 85,642,431	\$ 13,850,373	\$ 3,233,564	\$ 2,109,000	0 \$	\$ 400,000	\$ 105,235,368
ncrease	to baseline F	Y25 over FY2	261			Budget	64,970,370	13,850,373	3,233,564	2,109,000	0	400,000	84,163,307
						Surplus(Deficit)	(20,672,061)	-	-	-			 (21,072,06
ncrease	to baseline F	Y24 over FY1	5,300	(FY17 Baselin	e= 9,396)	Provider Match	-		-	-			547,613
ncrease	in Avg Cost o	ver FY17	\$8.72	(FY17 Baselin	e = \$18.62)	Surplus(Deficit)	\$ (20,672,061)	\$ _	\$ -	\$ -			\$ (20,524,448

#### **SCHOOL READINESS UTILIZATION FY 2021-2024 Children Services Council Vulnerable Population Contract**

New Referrals

**Funding Changes:** 

21 Nov-Dec

Enroll per Mo: to SR per Month Age Out/Exit Care: 4 Avg/Mo

23 Eligible Children Nov23-Jul24



Assumptions:

Daily Average Cost forecast reflects current actual trends.

			V/	V.	5	₹.	 1	
	nn'	tract	Year 2	40	7		27	(CONTRACT EXTENSION)
	$\mathbf{v}_{11}$			ъ.	<i>x</i> -	T	71	(CONTRACT EXTENSION)

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slot Costs	Adjustments	Net Billable
Α	Oct-21	22	276	-5	27.74	168,431		168,431
Α	Nov-21	22	274	-2	26.44	159,352		159,352
Α	Dec-21	21	255	-19	30.62	163,954		163,954
Α	Jan-22	23	250	-5	26.18	150,542		150,542
Α	Feb-22	20	263	+13	29.93	157,427		157,427
Α	Mar-22	22	276	+13	34.78	211,165		211,165
Α	Apr-22	21	278	+2	33.18	193,695		193,695
Α	May-22	23	288	+10	30.90	204,660		204,660
Α	Jun-22	21	273	-15	32.60	186,872		186,872
Α	Jul-22	22	268	-5	32.49	191,550		191,550
Α	Aug-22	21	305	+37	36.79	235,662		235,662
Α	Sep-22	20	310	+5	40.06	248,356		248,356

Projected Total 2,271,665 FY2022 CSC Contract Extension 2,271,665 Surplus(Deficit) CSC Contract Year

#### Contract Year 2022-23

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slot Costs	Adjustments	Net Billable
Α	Oct-22	21	314	+4	35.90	236,755		236,755
Α	Nov-22	22	285	-29	37.66	236,135		236,135
Α	Dec-22	22	275	-10	36.17	218,800		218,800
Α	Jan-23	22	270	-5	33.73	200,340		200,340
Α	Feb-23	20	258	-12	37.51	193,568		193,568
Α	Mar-23	23	279	+21	36.23	232,463		232,463
Α	Apr-23	20	278	-1	37.95	211,017		211,017
Α	May-23	23	282	+4	37.36	242,316		242,316
Α	Jun-23	22	298	+16	39.02	255,796		255,796
Α	Jul-23	21	322	+24	38.32	259,119		259,119
Α	Aug-23	23	345	+23	36.68	291,040		291,040
Α	Sep-23	21	345	+	39.24	284,281		284,281

Projected Total 2,861,630 FY23 CSC Contract Year Bud 2,861,630 Surplus(Deficit) CSC Contract Year

FY24 CSC Contract Year Bud

Surplus(Deficit) CSC Contract Year

#### Contract Year 2023-24

Act or Proj	Month	Days of Care	Children Served	Children Served +/-	Ave Cost Per Day	Total Slot Costs	Adjustments	Net Billable
Α	Oct-23	22	386	+41	38.15	323,941		323,941
A	Nov-23	22	389	+3	39.04	334,105		334,105
Α	Dec-23	21	373	-16	38.83	304,119		304,119
Α	Jan-24	23	379	+6	37.15	323,836		323,836
P	Feb-24	21	373	-6	38.29	299,929		299,929
P	Mar-24	21	367	-6	38.29	295,105		295,105
P	Apr-24	22	361	-6	38.29	304,103		304,103
P	May-24	23	355	-6	38.79	316,724		316,724
P	Jun-24	20	349	-6	39.04	272,503		272,503
P	Jul-24	23	343	-6	39.04	307,990		307,990
P	Aug-24	22	349	+6	38.29	293,573		293,573
P	Sep-24	21	366	+17	38.29	293,899		293,899
							Projected Total	¢ 2,660,926

3,090,754

(579,072)



ITEM#/MEETING	FIN245RB2 / Finance
MEETING DATE:	February 27, 2024
SUBJECT:	FY 2024 Budget Amendment #4
FOR ACTION:	YES
RECOMMENDED ACTION:	Approve FY 2024 Budget Amendment #4 as presented
FINANCIAL IMPACT:	None, reallocations only

#### **Background Information:**

In June 2023, the Board approved a preliminary annual budget that reflected estimated revenues and expenditures pending receipt of actual grant award letters from funders. In September 2023, the Board approved Amendment #1, which included some, but not all of the expected annual allocations. In October, the Board approved Amendment #2, which included more annual allocations issued in September. In December, the Board approved Amendment #3, which included more annual allocation issued in October. In February, staff conducted a seven month spending analysis and proposes to amend the annual budget to reallocate funds to reflect updated projections.

Current Status: Key changes and updates Included in FY 2024 Budget Amendment #4 are as follows:

#### Staff Costs

\$708,009 Increase in total projected costs primarily for staff health benefits worker's compensation insurance premiums. Funds moved from unallocated line. See attached Reports for detailed analysis.

1. **Medical Insurance Premiums**: The original forecast for FY 2024 medical insurance premiums was formulated on the assumption that the impact of a sharp, pandemic-driven increase in premium rates had been fully realized in FY 2023 and that FY 2024 staff vacancies and turnover would continue at the same pace of the prior two years. However financial analysis of actual expenses revealed that these assumptions were not correct, and the cost of medical insurance benefits needed to be adjusted up by approximately \$600K in the Budget. The combined effect of the following were the primary factors in the change:

#### a. Residual effects of a sharp, pandemic-driven premium increase applied in 2022:

Starting in August 2022, the Coalition's medical insurance carrier, Blue Cross Blue Shield, applied a 30% premium increase to all of the policies offered in our plan. The increase arose because of the extraordinarily high cost of several serious illness claims during the pandemic on top of a higher-than-average number of claims for chronic conditions within our risk pool. Brown and Brown, our current benefits brokerage firm, was able to ease the impact of the increase by securing a one-month premium "holiday" that temporarily dampened the effect of the increase in that year down to 22%.

Unfortunately, the straight line formula for projecting these costs in FY24 did not restore the premium "holiday" amount to the baseline and the estimated costs for the new fiscal year were set too low as a result.

#### b. Decrease in staff turnover/vacancies compared to prior years:

Prior to FY 2024, approximately 10% of all budgeted FTEs remained vacant throughout the year as a result of the time internal promotions, Family Medical Leave, normal turnover and the normal recruiting process. These open positions resulted in significant cost savings for

employee benefits in general, and for health insurance benefits in particular. In FY 2024 however, the pattern appears to have changed and the number of vacant budgeted FTEs has fallen to approximately 2%. While this change is a positive development and indicates we have a stable and satisfied workforce at ELC, it also increases the cost of benefits and the budget must be adjusted accordingly.

#### 2. Worker's Compensation Insurance Premiums:

#### a. Change in Employee Classification Type:

Following an audit of the Coalition's payroll history that was completed in January 2024, the Coalition's Workers Compensation Insurance carrier, the Hartford, is requiring Broward and other ELCs around the State to reclassify all of their staff into the more expensive "social services" job type category for purposes of Workers Compensation. This change adds \$119K to our annual premium in FY24. This is a threefold increase in our costs for a total of \$170K. Staff are following up with our risk management broker AJ Gallagher & Co. to try to find a way to reduce this rate increase.

#### \$4,800 increase in cell phone cost. Funds moved from unallocated line.

• In December 2023 ATT informed us that the Federal Universal Service charge fee included in our Agreement (a State term contract) increased from 3.5% to 3.6%. Staff estimate the total impact of this change through June 30, 2024 will be \$4,800.

#### **Recommended Action:**

Approve FY2024 Budget Amendment #4 as presented.

#### **Supporting Documents:**

- Draft FY2024 Budget Amendment #4 and Comparative Charts
- Salary and Budget Details FY2022 to FY2024
- Budgeted Staffing Plans FY2022 to FY 2024

### FY2024 Amended Budget by Business Activity (Proposed Amendment #4)

EARLY LEARNING COALITION of Bowled County Inc. Early Learning Early Success.		Child Care Slots		Program Support Subsidized hild Care & CCR&R		Education & uality Services	Ad	Iministration		Total Budget
Revenue:										
Recurring										
DEL School Readiness	\$	75,474,063	\$	7,145,000	\$	4,322,087	\$	4,082,240	\$	91,023,390
DEL School Readiness Match	\$	5,556,282		-		-		-		5,556,282
DEL School Readiness Rate Differentials		14,202,945		-		-		-		14,202,945
DEL Program Assessments		-		-		342,440		-		342,440
DEL - Voluntary Pre-K		38,445,028		1,153,351		-		384,450		39,982,829
CSC - Income Eligible		2,635,552		219,629		-		73,210		2,928,391
CSC - Vulnerable Populations		3,097,022		258,085		-		86,028		3,441,136
Broward County- Income Eligible		3,773,850		354,357		-		117,933		4,246,139
Univ of Florida Lastinger Ctr		-		-		85,000		-		85,000
Local Match: United Way & Cities		400,000		-		-		-		400,000
Miscellaneous Grants & Program Income		-		-		210,000		-		210,000
Total Recurring	\$	143,584,742	\$	9,130,422	\$	4,959,527	\$	4,743,862	\$	162,418,552
Non Pocurring Pandomic Police	Ť		H		Ė		H	· ·	H	, ,
Non-Recurring Pandemic Relief  DEL Preschool Development Grant		_		-		-		_		_
DEL - ARPA Stabilization & Workforce		120,000		_		27,593,627		1,458,612		29,172,239
		•		-		27,393,027		1,438,012		
DEL - ARPA VPK \$15/hr Wage Incentive	╁	305,000	<del> -</del>		ڄا	27 502 627	Ļ	1 450 613	Ļ	305,000
Total Non-Recurring Pandemic Relief Total All Revenue	\$	425,000 144,009,742	\$	9,130,422	\$ \$	27,593,627 32,553,154	\$	1,458,612 6,202,474	\$	29,477,239 191,895,791
	<del>ا ،</del>	144,009,742	7	9,130,422	<del>                                   </del>	32,333,134	Y	0,202,474	7	191,093,791
Expense: Child Care Slots										
DEL School Readiness	\$	102,043,188	\$		\$		ے		ہا	102,043,188
	٦	38,750,028	٦	_		-	۶	_	٦	38,750,028
DEL - Voluntary Pre-K		3,097,022		-		-		-		3,097,022
CSC - Vulnerable Populations Grants/Stipends				-		25 226 400		-		
Total Slots & Grants/Stipends	Ś	120,000 <b>144,010,238</b>	\$		\$	25,226,408 <b>25,226,408</b>	\$		-	25,346,408 <b>169,236,646</b>
Total Slots & Grants/Stipenus	1 13	144,010,236	<b> </b>	-	•	25,220,406	<u>۽</u>	-	F	109,230,040
Sub Recipient Expense										
Children's Forum		-		-		191,795		56,410		248,205
211-Broward		-		337,000		-		125,000		462,000
Total Sub Recipient Expense	\$	-	\$	337,000	\$	191,795	\$	181,410	\$	710,205
ELC Operating Expense										
Staff Costs	\$	_	\$	8,674,181	\$	4,843,747	\$	3,927,456	\$	17,445,384
Attorneys		_	٦	0,074,101		-,0-3,7-7	۲	134,000		134,000
Auditors		_ [		_		_		43,100		43,100
Consultants & Temps		_		6,250		737,900		20,000		764,150
Staff & Board Travel		_		0,230		60,000		15,000		75,000
Insurance		_ [		39,765		17,918		11,317		69,000
Office Rent & Utilities		_		285,117		122,621		77,445		485,184
Office Machines & Storage						122,021		4,806		4,806
Software Licenses				26,732		17,434		150,978		195,144
Phones/Internet/Web Page		_ [		81,896		36,902		43,876		162,674
Cell Phones		_ [		- 1		2,700		96,000		98,700
Sponsorships & Memberships		_		25,000		65,000		36,710		126,710
Books for Kids		_				550,000		-		550,000
Instructional Materiels		_		_		612,215		_		612,215
Fees, Supplies & Other Misc Ops Costs		_		4,000		63,095		191,950		259,045
Computer Equipment		_		10,350		141,444		(1,794)		150,000
Furniture & Fixtures		_		,		49,573		13,395		62,968
Unallocated (Budget Only)		(497)		(359,869)		(185,598)		1,256,824		710,860
Total ELC Operating Expense	\$	(497)	\$	8,793,422	Ś	7,134,951	\$	6,021,064	\$	21,948,941
	ť	(15.7)	É	-,,	lĚ	.,,551	É	-,,	Ě	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total ELC Operating Expense & Subs	\$	(497)	\$	9,130,422	\$	7,326,746	\$	6,202,474	\$	22,659,146
Total Expense	\$	144,009,742	\$	9,130,422	\$	32,553,154	\$	6,202,474	\$	191,895,791
Revenue over Expense	\$		\$		\$	-	\$		\$	-
							_	221	_	

75%

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### **Proposed FY2024 Preliminary Budget Three Year Comparison**

Principal Actual Presidents   Principal Actual Presidents   Actu									
Recentable   Rec	*			FY2023	EV2024	EV2024		Chango	
Recentrice   Rec	POL LEARNING COALITION								
Recurring   DLL School Readmens   \$   66,402,097   \$   91,471,187   \$   91,023,390   \$   5   1,023,390   \$   5   1,023,390   \$   1,023,390	of Boward County, Inc.		Actual		Approved Dec		o	•	Change
Dels School Neadmens Natrich   5,331,414   5,312,434   5,555,628   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,556,282   5   5,566,282	Recurring			Unaudited)					
DEL Program Assessments   4,03,400   444-44   34,000   444-44   34,000   444-44   34,000   444-44   34,000   444-44   34,000   444-44   34,000   444-44   34,000   44,000	DEL School Readiness	\$	66,402,097	\$ 91,471,187	\$ 91,023,390	\$ 91,023,390	\$	-	
DEL-Program Assessments   403,260   844,941   342,440   342,440   342,440   516-14	DEL School Readiness Match		5,331,414	5,124,434	5,556,282	5,556,282		-	
Delic Voluntary Prick   3,34,088,364   35,249,222   3,998,28,291	DEL School Readiness Rate Differentia		8,561,947	13,803,743	14,202,945	14,202,945		-	
CSC - Uncome Eligible   2,314,532   5,387,574   2,928,391   2,928,391	DEL Program Assessments		403,260	444,941	342,440	342,440		-	
CSC - Vulnerable Populations   Properties	DEL - Voluntary Pre-K			38,239,022	39,982,829	39,982,829		-	
Broward County-Income Eligible Univ of Prioridus Justinger Cr. 77,85   12,7785   12,7785   12,7785   12,7785   12,7785   13,7785   13,788785   13,788785   13,	CSC - Income Eligible		3,514,532	5,587,574	2,928,391	2,928,391		-	
Univer Florida Lastinger Crr   17,788   92,170   85,000   85,000   1	CSC - Vulnerable Populations					· · ·		-	
Local Match: United Way & Cities   406,881   354,599   400,000   200,000	, ,				1			-	
Miscellaneous Grants & Program Inc.   3,103   68,187   210,000   210,000   5   6   6   6   6   6   6   6   6   6					· ·			-	
Non-Recurring Pandemic Relief   256,437   256,437   256,437   277,076   279,177,239   29,177,239   29,177,239   305,000   270,000   27	Local Match: United Way & Cities		•					-	
Non-Recurring Pandemic Relief   DEL Preschool Development Crant   256,437   G.890,447   DEL -ARRE/CRRSA Pendemic Relief   DEL -ARRE Stabilization & Workforce   21,245,313   G.277,213   G.277,213   305,000   Substable Non-Recurring   \$ 43,533,691   \$134,714,485   \$ 29,477,239   \$ 29,477,239   \$ 5 - \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Miscellaneous Grants & Program Inco		13,103			210,000		-	
Del Preschool Development Grant   256,437   377,076   Del CARES/CRSA Pandemic Rollef   22,051,941   121,201,241   337,076   Del CARPA Stabilization & Workforc   21,245,313   121,201,241   343,41,4485   29,172,239   305,000	Subtotal Recurring Revenue	\$	123,125,548	\$ 160,327,746	\$ 162,418,552	\$ 162,418,552	\$	-	
Del Preschool Development Grant   256,437   377,076   Del CARES/CRSA Pandemic Rollef   22,051,941   121,201,241   337,076   Del CARPA Stabilization & Workforc   21,245,313   121,201,241   343,41,4485   29,172,239   305,000	Non-Pocurring Pandamic Poliof								
DEL-CARS/CRSAR Anademic Relief   22,051,941   6,890,447   22,172,239   305,000   305	_		256 437	377 076		_		_	
Del ARPA Stabilization & Workstore   21,245,313   212,121,241   29,172,239   305,000   305,	· ·		·	I		_ [		_	
Subtotal Non-Recurring   \$ 43,553,691   \$ 134,724,485   \$ 29,477,239   \$ 29,477,239   \$ 5 10,204,31,88   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 102,043,148   \$ 1	· · · · · · · · · · · · · · · · · · ·			1	29 172 239	29 172 239		_	
Subtotal Non-Recurring   \$ 43,553,691   \$ 134,741,485   \$ 29,477,239   \$ 29,477,239   \$ 5			21,243,313					_	
Staff Revenue   Staff Revenu	-	_	43 553 691				١	_	1
Child case   Substance   Sub									
Child Care Slots & Grants/Stipends   S. 10,1449,015   S. 102,043,188   S. 102,043,184   S. 102,043,188   S. 102,043,184   S. 102,043,184   S. 102,043,184   S. 102,043,148   S. 102,044   S. 102,		l v	100,073,233	<del>7 233,003,232</del>	<del>7 131,033,731</del>	<del>7 131,033,731</del>	ľ		
School Readiness Funding Pool   S									
DEL - Voluntary Pre-K   32,774,267   43,079,466   38,750,028   3,8750,028   3,977,022	l · ·	ے ا	72 952 247	\$ 104 149 015	\$ 102 042 199	\$ 102 042 199	ے ا		
CSC - Vulnerable Populations   2,095,651   2,706,064   3,097,022   25,346,408   2	I	٦,					,	_	
Total Side Agrants/Stipends	· ·							_	
Total Slots & Grants/Stipends	· ·							_	
Sub Recipient Expense   Children's Forum   112,098   447,355   404,211   462,000   462,000   5710,205   5	· ·	5					5		
Children's Forum   112,098   236,457   404,211   462,000   462,000   5   710,205   5   700,205   7   700,205   7   7   7   7   7   7   7   7   7	, ,	ř	131,403,340	<del>\$ 272,231,007</del>	<del>→ 103,230,040</del>	3 103,230,040	ř		
211-Broward			442.000	225 457	240.205	240 205	٦		
Staff Costs							۱۶	-	
Staff Costs		۲					١	<u> </u>	
Staff Costs         \$ 12,137,603         \$ 15,874,138         \$ 16,737,375         \$ 17,445,384         \$ 708,009         see narrative           Attorneys         46,613         72,424         134,000         43,100         -		ř	339,433	3 040,003	710,203	710,203	ľ		
Attorneys		_ ا	42 427 602	45.074.430	46 727 275	6 47 445 204	_ ا	700 000	
Auditors		۶			1 ' ' '		۱۶	708,009	see narrative
Consultants & Temps         583,489         606,660         764,150         764,150         - <td>· ·</td> <td></td> <td></td> <td></td> <td>· ·</td> <td></td> <td></td> <td>-</td> <td></td>	· ·				· ·			-	
Staff & Board Travel         93,930         55,151         75,000         75,000         -					· ·	· ·		-	
Insurance	'		·	I				-	
Office Rent & Utilities         460,797         597,035         485,184         485,184         -			·	I	'			-	
Office Machines & Storage         7,005         11,567         4,806         4,806         -			,					_	
Software Licenses         221,725         274,403         195,144         195,144         -				· ·		1		_	
Phones/Internet/Web Page       147,324       194,772       162,674       162,674       -	· · · · · · · · · · · · · · · · · · ·					1		_	
Cell Phones       59,449       108,258       93,900       98,700       4,800       Federal fees inc.         Sponsorships & Memberships       65,525       70,914       126,710       126,710       -       -         Books for Kids       249,260       314,212       550,000       550,000       -       -         Instructional Materiels       111,766       3,608,438       612,215       612,215       -       -         Fees, Supplies & Other Misc Ops Costs       328,025       123,918       259,045       259,045       -       -         Computer Equipment       90,253       125,906       150,000       150,000       -       -         Furniture & Fixtures       675       790       62,968       62,968       -       -         Depreciation       1,778       1,584       -       710,860       (712,809)         Total ELC Operating Expense       \$ 14,694,122       \$ 22,764,495       \$ 21,948,941       \$ 21,948,941       \$ (0)         Total Expense       \$ 166,663,121       \$ 295,055,502       \$ 191,895,791       \$ 191,895,791       \$ (0)			*	I				-	
Sponsorships & Memberships       65,525       70,914       126,710       126,710       -         Books for Kids       249,260       314,212       550,000       550,000       -         Instructional Materiels       111,766       3,608,438       612,215       612,215       -         Fees, Supplies & Other Misc Ops Costs       328,025       123,918       259,045       259,045       -         Computer Equipment       90,253       125,906       150,000       150,000       -         Furniture & Fixtures       675       790       62,968       62,968       -         Depreciation       1,778       1,584       -       -       -         Unallocated (Budget Only)       1,4694,122       \$22,123,826       \$21,948,941       \$21,948,941       \$(712,809)         Total ELC Operating Expense       \$14,694,122       \$22,764,495       \$22,659,146       \$22,659,146       \$(0)         Total Expense       \$166,663,121       \$295,055,502       \$191,895,791       \$191,895,791       \$(0)	-			I				4,800	Federal fees inc.
Books for Kids       249,260       314,212       550,000       550,000       -			·					-	
Instructional Materiels					1			-	
Fees, Supplies & Other Misc Ops Costs       328,025       123,918       259,045       259,045       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        - <t< td=""><td></td><td></td><td>*</td><td></td><td></td><td></td><td></td><td>-</td><td></td></t<>			*					-	
Computer Equipment       90,253       125,906       150,000       150,000       -         Furniture & Fixtures       675       790       62,968       62,968       -       -         Depreciation       1,778       1,584       -       710,860       (712,809)       (712,809)         Total ELC Operating Expense       \$ 14,694,122       \$ 22,123,826       \$ 21,948,941       \$ 21,948,941       \$ (0)         Total ELC Operating Expense       \$ 15,253,575       \$ 22,764,495       \$ 22,659,146       \$ 22,659,146       \$ (0)         Total Expense       \$ 166,663,121       \$ 295,055,502       \$ 191,895,791       \$ 191,895,791       \$ (0)			*					-	
Furniture & Fixtures       675       790       62,968       62,968       -       -         Depreciation       1,778       1,584       -       710,860       (712,809)         Unallocated (Budget Only)       \$ 14,694,122       \$ 22,123,826       \$ 21,948,941       \$ 21,948,941       \$ (0)         Total ELC Operating Expense       \$ 15,253,575       \$ 22,764,495       \$ 22,659,146       \$ 22,659,146       \$ (0)         Total Expense       \$ 166,663,121       \$ 295,055,502       \$ 191,895,791       \$ 191,895,791       \$ (0)			·	I	· ·	· ·		-	
Depreciation       1,778       1,584       1,584	' ' '		·	I	· ·	1		_	
Unallocated (Budget Only)       1,423,669       710,860       (712,809)         Total ELC Operating Expense       14,694,122       22,123,826       21,948,941       21,948,941       10         Total ELC Operating Expense       15,253,575       22,764,495       22,659,146       22,659,146       10         Total Expense       166,663,121       295,055,502       191,895,791       191,895,791       191,895,791       191,895,791						-		-	
Total ELC Operating Expense         \$ 14,694,122         \$ 22,123,826         \$ 21,948,941         \$ 21,948,941         \$ (0)           Total ELC Operating Expense & Subs         \$ 15,253,575         \$ 22,764,495         \$ 22,659,146         \$ 22,659,146         \$ (0)           Total Expense         \$ 166,663,121         \$ 295,055,502         \$ 191,895,791         \$ 191,895,791         \$ (0)	· '		, -	[	1,423,669	710,860		(712,809)	
Total Expense \$ 166,663,121 \$ 295,055,502 \$ 191,895,791 \$ 191,895,791 \$ (0) Page 15		\$	14,694,122	\$ 22,123,826			\$	(0)	
	Total ELC Operating Expense & Subs	\$	15,253,575	\$ 22,764,495	\$ 22,659,146	\$ 22,659,146	\$	(0)	
	Total Expense	\$	166,663,121	\$ 295,055,502	\$ 191,895,791	\$ 191,895,791	\$	(0)	Page 15
	Revenue over Expense	\$	16,118	\$ 13,730	\$ -	\$ -	\$	0	

#### Salary & Benefits Budget to Actual Detail FY2022 to FY2024

		F۱	/2021-2022	2	F	Y2022-2023	3	FY2023-24				
	Line item	Budget	Actual	Variance	Budget	Actual	Variance	Budget	Projected Actual <b>6</b>	Variance		
_ 0	Salary	\$ 9,861,560	\$ 9,252,302	\$ 609,258	\$ 12,032,031	\$ 11,907,622	\$ 124,409	\$ 12,457,853	\$ 12,404,162	\$ 53,691		
	Taxes	769,824	654,768	115,056	965,521	882,942	82,579	932,476	940,166	(7,690)		
2	Retirement	291,499	246,840	44,659	302,589	323,936	(21,348)	350,504	382,378	(31,874)		
3	Health, Life, STD	2,162,776	1,956,039	206,738	3,053,458	2,705,886	347,572	2,976,541	3,579,678	(603,137)		
4	Worker's Comp	15,640	27,654	(12,014)	57,532	55,751	1,781	20,000	139,000	(119,000)		
	Total	Total \$ 13,101,300 \$ 12,137,603 \$ 963,697		\$ 16,411,131	\$ 15,876,138	\$ 534,992	\$ 16,737,375	\$ 17,445,384	\$ (708,009)			
6	FTE Count	196	177	19	234	205	29	219	214	5		

- 1 Non-recurring 440K bonus pools included in FY2023 and FY2024. Pools were drawn from normal, expected lapsed salaries from normal turnover.
- 2 403B participation rate gradually rising due to outreach which increases cost. Employer match amount raised from 3% to 4% for most employess 10/1/23.
- 3 Total impact of 30% rate increase starting August 1, 2022 not fully realized until FY2024. Rate increase resulted from staff having serious illness during pandemic and high loss ratio (cost of care exceeded total premium paid). ELC working with carrier to bring loss ratios down to slow future rate increases. FY2024 estimated cost set too low and must be adjusted.
- 4 Worker's Comp carrier unexpectedly re-classified all ELC staff to higher cost social service classification, discussion with carrier pending
- Gradual hiring process for CRSSA/ARPA programs in FY22 & FY23 resulted in salary budget savings. 15 vacant & unneeded ARPA roles eliminated on 6/30/24. ELC fully staffed in FY2024 with minor variances due to normal turnover. Slowing staff turnover contributed to higher cost of health benefits. Assumptions will be adjusted for FY 2025. See also Budget Staffing Plan Report.
- 6 FY2024 projection based on actuals through 1/31/24 (annualized)

### **Budgeted Staffing Plans FY2022-FY2023**

Business Unit	FY 2022	FY 2023	FY 2024	+/-	Notes
CEO & Support	2.0	2.0	2.0	0.0	
Finance & Contracts	10.0	13.0	12.0	(1.0)	Eliminate 1 Vacant ARPA Stipend Role
HR & Quality Assurance	9.0	12.0	12.0	0.0	
IT	6.0	7.0	7.0	0.0	
CPO & Communications	1.0	4.0	4.0	0.0	
Total Admin FTE	28.0	38.0	37.0	(1.0)	
Provider Payments	12.0	15.0	15.0	0.0	
Provider Relations	6.0	13.0	13.0	0.0	
Eligibility	74.0	74.0	74.0	0.0	
Customer Service & CCR&R	22.0	22.0	22.0	0.0	
Quality & Education	54.0	72.0	58.0	(14.0)	Eliminate 14 Vacant ARPA Roles
Total Program FTE	168.0	196.0	182.0	(14.0)	
	1000		212.0	(4.7.0)	
Total Budget FTE	196.0	234.0	219.0	(15.0)	



#### FYI 1 - Cash Disbursements

In accordance with ELC Cash Disbursement Policy Approved September 12, 2019, cash disbursements issued by ELC in amounts greater than \$1,000 and less than \$35,000 are submitted to the ELC Board for review monthly.

#### Cash disbursement for January 2024

Vendor Name	Amount	Purpose
211 Broward	34,226.77	December 2023 Invoice
Adobe Systems Incorporated	7,550.00	Acrobat Sign Enterprise Annual Renewal (1/11/24-01/10/25)
ADP, Inc.	1,328.40	December 2023 Time & Attendance
ADP, Inc.	2,696.22	December 2023 Processing Charges for 11/09/23-12/23/23
Alison Gonzalez	1,050.00	Class Observation for Dec 2023
Andrew Wolf DBA Ace Business Forms	2,548.00	ELC Branded Folders
AT&T Mobility	8,260.71	January 2024 Cell phone and Data Charge
Bluejean Software, Inc.	1,000	December 2023 Cloud Hosting & Maintenance & Support
Bluejean Software, Inc.	1,000	November 2023 Cloud Hosting & Maintenance & Support
Business Card	7,762.22	Bank of America Ops Purchases C. Klima (No individual items > \$1,000)
Business Leadership Institute	6.250.00	Nov 2023 Professional Development Training Services
Carmen Nicholas	2,800.00	CLASS Observations for DEC 2023
Colonial Life & Accident Insurance	9,209.19	December 2023 Employee Benefits
Florida Department of Education	4,538.45	FY22-23 Overpayment Collections from Providers Due to DEL
Goren, Cherof, Doody, & Ezrol, P	5,725.00	December 2023 Legal Services
Indeed	2,500.00	December 2023 Job Posting
Intermedia.ne	3,337.61	January 2024 Office 365
Intermedia.net	1,144.00	Jan 24 Microsoft Defender
Internal Revenue Service	19,652.50	Levy Payment for School of Excellence
Keefe McCullough	2,000.00	Preparation of PY 2022 Form 5500
Keefe McCullough	5,750.00	Financial Audit Services Through December 2023
Malwarebytes	9,057.84	Malware Endpoint Protection for January 18, 2024 - January 17, 2025
Maria Lopez	1,750.00	CLASS Observations for DEC 2023
Revation Systems, Inc.	7,253.84	December 2023 VOIP Services
The School Board of Broward County	1,030.00	December 2023 Gulfstream Lease Custodial Fees
The School Board of Broward County	1,030.00	January 2024 Gulfstream Lease Custodial Fee



**FY24 Match Fundraising Report** 

Funder	Status	Amount
Coconut Creek	Approved	29,249
Cooper City	No Response	-
Coral Springs (Community Chest)	Approved	1,500
Dania Beach	No Funding Available	-
Davie	No Response	-
Deerfield Beach	Approved	30,000
Ft. Lauderdale	Approved	75,000
Hallandale Beach	Approved	19,000
Hollywood	Approved	10,000
Lauderdale By The Sea	Approved	1,000
Lighthouse Point	No Response	-
Lauderdale Lakes	No Response	-
Lauderhill	Approved	20,000
Margate	Pending Response	1,000
Miramar	No Response	-
North Lauderdale	Approved	10,000
Oakland Park	Approved	10,000
Parkland	Approved	3,000
Pembroke Park (Town)	No Response	-
Pembroke Pines	Approved	35,000
Plantation	Approved	21,900
Pompano Beach	Approved	21,500
Tamarac	No Response	-
Sunrise	Approved	60,000
Southwest Ranches	No Response	-
West Park	No Response	-
Weston	Approved	5,389
Wilton Manors	Approved	4,240
		357,778
United Way	Committed as of July 1	130,000
Child Care Providers	Committed as of July 1	500,000
Broward County	Committed as of July 1	3,774,346
CSC	Committed as of July 1	794,158
	Total SR Match	5,556,282



## Early Learning Coalition of Broward County Finance & Executive Committee Attendance Chart FY 2023-2024

#### **QUORUM # NEEDED: 4**

												TOTAL FY
	FINANCE	Position	Term Started	Term Exp	Aug-29	Oct-03	Nov-28	Jan-23	Feb-27	Apr-30	Jun-04	ABSENCES
1	Cindy Arenberg Seltzer	Chair	Jun-20	Jun-24	٧	V	V	V				0
2	Maria Hernandez	Member	Jul-23		ABS	V	V	ABS				2
3	Renee Podolsky	Member			V	V	V	V				0
4	Twan Russell	Member			٧	V	V	ABS				1
5	Laurie Sallarulo	Member			V	ABS	V	V				1
6	Zachary Talbot	Member	Jun-20		V	V	ABS	V				1

#### **QUORUM # NEEDED: 4**

										QU		TELDED. T
	EXECUTIVE	Position	Term Started	Term Exp	Aug-29	Oct-03	Nov-28	Jan-23	Feb-27	Apr-30	Jun-04	TOTAL FY ABSENCES
1	Laurie Sallarulo	Chair	Apr-14		V	ABS	V	V				1
2	Dawn Liberta	First Vice Chair/Governance	Dec-23					V				
3	Twan Russell	Second Vice Chair	Jun-20	Jun-24	V	V	V	V				0
4	Monica King	Secretary/PRC Chair	Jun-20	Jun-24	V	V	V	V				0
5	Cindy Arenberg Seltzer	Treasurer	Jun-20	Jun-24	V	V	V	V				0
6	Michael Asseff	Nominating Chair			V	V	V	V				0
7	Renee Podolsky	Audit Chair	Jun-22		V	V	V	V				0

		Members wh	o left Duri	ing FY 23	- 24 Tern	n					
FINANCE	Position	Term Started	Last Day	Aug-29	Oct-03	Nov-28	Jan-23	Feb-27	Apr-30	Jun-04	TOTAL FY ABSENCES
1 Dawn Liberta	Member	Sep-21	09/28/23	V							
2											
3											
EXECUTIVE	Position	Term Started	Last Day	Aug-29	Oct-03	Nov-28	Jan-23	Feb-27	Apr-30	Jun-04	TOTAL FY ABSENCES
1 Dawn Liberta	First Vice Chair/Governance	Jun-20	09/28/23	V							
2											
3											
V= Virtual Meeting											
X= Present at meeting											
ABS= Absent from Meeting											
P= phone attendance											
FM= First Meeting											
LM= Last Meeting											
Shaded areas - no meeting sch	eduled										
O:\Board\Board- Committee & I	Board Meetings\Board\FY 2023-2024										

Except for Chair an Officers term is for two years. No officer may hold the same elected position for more than (2) term of two years